

## Pass Salesforce Education-Cloud-Consultant With ExamsLabs Exam Dumps - Updated on May-2022 [Q45-Q59]



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### Salesforce Education-Cloud-Consultant Exam Syllabus Topics:

TopicDetailsTopic 1- Explain data management considerations- Install and configure Education CloudTopic 2- compatibility with other Salesforce products and features- Implementation Strategies and Best PracticesTopic 3- Locate community and open-source solutions and resources- Determine the solution set that satisfy customer requirementsTopic 4- Demonstrate when a data analytics solution is appropriate- Explain the Education Cloud solution for K-12 customers

**NO.45** A university's strategic goal is to improve its MBA program rankings. A data point that influences the MBA program ranking is acceptance percentage. The school has asked a consultant to help it reach the goal, and increase prospective student engagement across multiple channels.

What should the consultant recommend?

\* Leverage Advisor Link to advise them on the application yield.

- \* Use Education Cloud to replicate the current systems and processes.
- \* Implement Marketing Cloud to manage recruitment campaigns.
- \* Implement Pardot Lead Scoring to find well qualified students.

**NO.46** The new director of Admissions plans to use Salesforce for its recruitment and admissions process. The director wants to increase the school's ranking and application yield by 15%. The President's Office and dean are supportive and ready to launch the project.

What should the consultant confirm?

- \* The director has end-user support for the project.
- \* The director has leadership support for the project.
- \* The project has a specific vision.
- \* The project has a measurable goal.

**NO.47** A CRM committee for a university has asked a consultant about the major release cadence of Salesforce.org and Salesforce.com platform enhancements.

When are Salesforce.org releases?

- \* Approximately two weeks after Salesforce.com releases
- \* Approximately one month before Salesforce.com releases
- \* Approximately two weeks before Salesforce.com releases
- \* Approximately one month after Salesforce.com releases

**NO.48** How should a consultant prepare for a successful Education Cloud discovery session with an institution?

- \* List the current challenges in education.
- \* Create an Education Cloud storyboard.
- \* Review the institution's strategic plan.
- \* Build the institution's technology roadmap.

**NO.49** A large university is planning to release a new recruitment and admissions solution using Salesforce. The university is looking for a launch window in conjunction with the campus calendar.

Where should the university confirm the Salesforce product release dates that could impact the timeline?

- \* Trailhead
- \* Salesforce Trust website
- \* Setup Menu
- \* Partner Community

**NO.50** An institution's Office of Career Services wants a solution that allows students to schedule appointments with any available staff, directly from a portal.

Which feature should the consultant recommend to meet the requirement?

- \* Email to Case
- \* Success Teams
- \* Advising Pools
- \* Early Alerts

**NO.51** A partner wants to self-certify that its app complies with Education Data Architecture (EDA). The partner needs to ensure its solution is compatible with EDA, or if it duplicates EDA functionality, that it is properly documented and

EDA objects.

What are two key objects used with EDA?

Choose 2 answers.

- \* Opportunity
- \* Affiliation
- \* Account
- \* Attribute

**NO.52** A university joined the Open Source Commons & Community Sprints group in the Power of Us Hub.

However, they were unable to find current or past Open Source Commons projects that meet their needs.

Which additional Power of Us Hub group can the consultant recommend so the university can find and collaborate on current open source projects?

- \* Sector: Higher Education
- \* SFDO Major Release Announcements
- \* SFDO Open Source Contributors
- \* CumulusCI (CCI)

**NO.53** A school district needs to track special education student grades, attendance, and program enrollments and capture e-signatures from parents and legal guardians.

Which two solutions should the consultant recommend to meet the requirement?

Choose 2 answers.

- \* Salesforce CPQ
- \* K-12 Architecture Kit
- \* Third-party application
- \* Nonprofit Success Pack

**NO.54** The director of retention wants to use Advisor Link to track early alerts, help students schedule appointments with their advisers, and create program plans.

Which two options are required to use Advisor Link?

Choose 2 answers.

- \* Person Accounts
- \* Customer Community Plus
- \* Lightning Scheduler
- \* Education Data Architecture

**NO.55** A university has a Study Abroad office that is required to collect student documentation such as visa, passport, vaccinations, and other information. The university is using a spreadsheet to manage this information, and wants to track it in Salesforce.

Which EDA object should a consultant use to meet this requirement?

- \* Program Plan
- \* Success Team
- \* Attribute

\* Affiliation

**NO.56** A university is experiencing performance degradation issues such as record locking, long search times, and long record save times.

what is the likely cause for all of these issues?

- \* TDTM
- \* Insufficient code coverage
- \* Data skew
- \* Insufficient data storage

**NO.57** The VP of Development is preparing to visit the university's top supporters. The VP wants to maximize travel time by prioritizing pledges. that are most likely to close.

Which reporting solution should the consultant recommend?

- \* Salesforce Maps
- \* Opportunity Funnel Report
- \* Einstein Forecasting
- \* Einstein Opportunity Scoring

**NO.58** A university provides corporate training options to local businesses. The university wants to offer a seamless experience to students and allow them to select and purchase available courses.

Which solution should the consultant recommend to meet the requirement?

- \* Salesforce CPQ
- \* Financial Service Cloud
- \* Salesforce File
- \* A third-party app

**NO.59** A large university integrates over one million student Consult records from its Student Information System (SIS) Administrative account

Records in Salesforce is Integration User.

What should the consultant discuss with the university?

- \* API call limits
- \* Ownership data skew
- \* Account data skew
- \* OAuth token limits

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