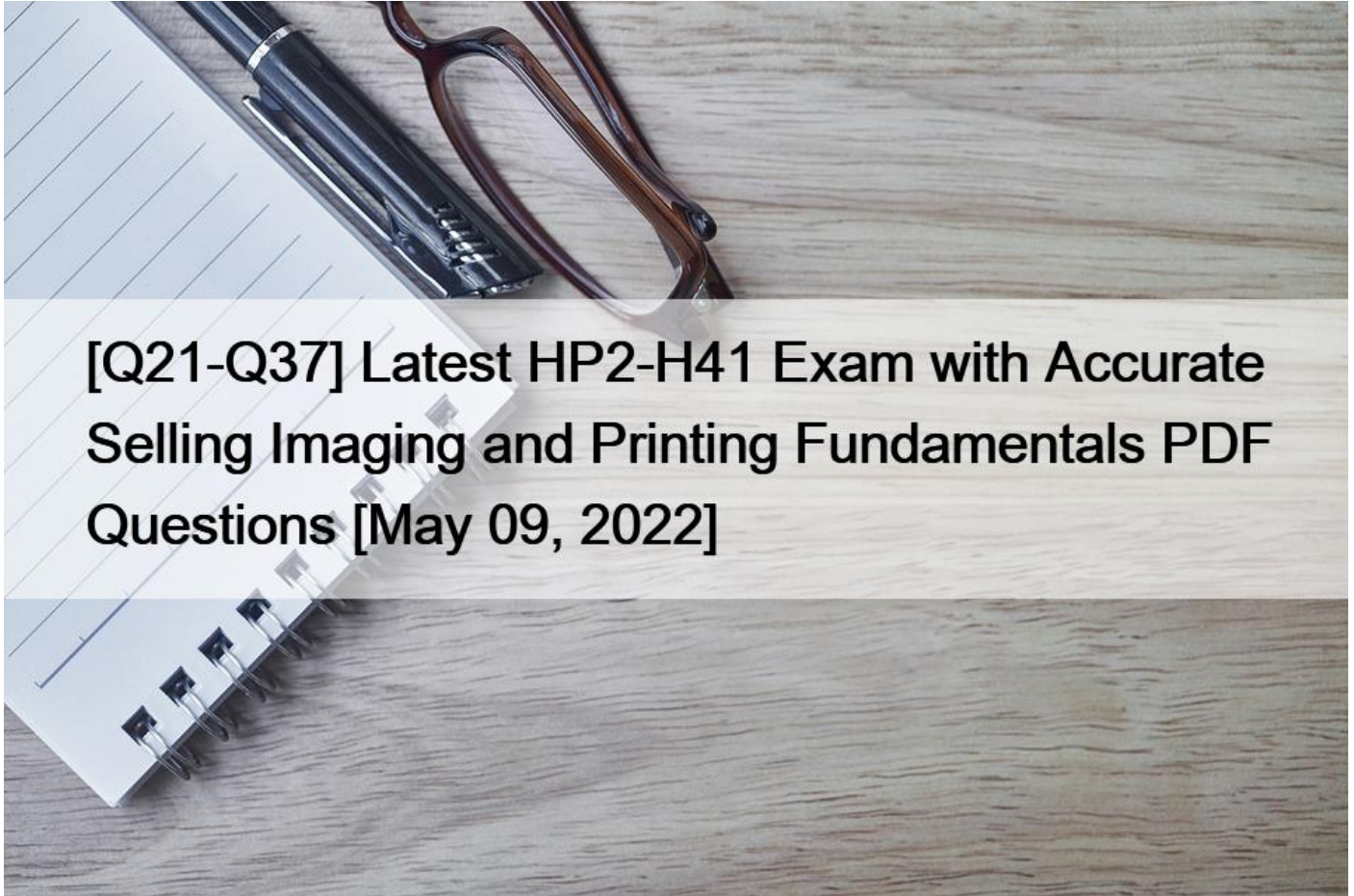


[Q21-Q37 Latest HP2-H41 Exam with Accurate Selling Imaging and Printing Fundamentals PDF Questions [May 09, 2022]



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Practice To HP2-H41 - ExamsLabs Remarkable Practice On your Selling Imaging and Printing Fundamentals Exam NEW QUESTION 21

Upon what does the value of a business document depend? (Select two.)

- * a simple calculation of distribution costs
- * the cost of the toner and paper used to print
- * the intended purpose of the document
- * the interpretation of the reader/user of the document

NEW QUESTION 22

Why is the growth rate of mobile scanners higher than it is for any other segment in the scanner market?

- * Because the market for network scanners is saturated
- * Because mobile scanners use less energy than other scanners do for the image quality they provide
- * Because mobile scanners are less expensive than MFPs are
- * Because mobile workers use traditional scanners more often

NEW QUESTION 23

Why is it important to understand the subtleties involved in the use of color in documents?

- * Because colors connote different meanings to people in various cultures
- * Because some colors change when printed on certain types of media
- * Because HP printing devices are unable to reproduce some colors
- * Because certain colors cost more to print than others do

NEW QUESTION 24

What are the four categories of the HP imaging and printing solutions strategy?

- * Optimization, management, improvement, and version control
- * Document management, version control, workflow improvement, and fleet management
- * Manageability, security, mobility, and workflow
- * Courtesy, security, integrity, and robustness

NEW QUESTION 25

What is one objective of researching customer industries prior to making sales calls?

- * to uncover industry secrets
- * to develop core expertise in the customer's industry
- * to uncover contacts in related businesses
- * to develop an understanding of regulatory issues for that industry

NEW QUESTION 26

What does HP ultrasonic double feed detection do?

- * Uses ultrasonic technology to exploit the memory on the connected computer
- * Recognizes text and recreates it using editable fonts
- * Enables simultaneous duplex scanning of multiple pages at the same time
- * Senses multiple pages passing through the automatic document feeder

NEW QUESTION 27

What is required in order to manage HP OfficeJet Pro X printers and MFPs using HP Web Jetadmin?

- * HP ePrint email address
- * HP Jetdirect print server accessory
- * Standard network Ethernet or wireless connection
- * Active Directory, LDAP, or Kerberos access

NEW QUESTION 28

Which statement is correct?

- * HP produces All-in-One LaserJet cartridges because they are easy to use and provide consistently high print quality.
- * HP only produces printers with refillable, modular toner systems to provide lowest cost per page (cpp).
- * Third-party refilled and remanufactured cartridges are all produced in the same HP manufacturing plant.
- * HP offers a mix of new and refilled cartridges to give customers the choice between high quality and lower prices.

NEW QUESTION 29

How does the HP \$3.6 billion R&D investment benefit HP resellers?

- * HP devices have the biggest display screens.
- * Larger paper sizes are supported on HP devices.
- * Accessories connect easily to HP devices.
- * HP products and solutions create customer demand.

NEW QUESTION 30

Which unique feature of HP OfficeJet Pro products makes them ideal for use in the office?

- * Photo quality printing
- * USB connectivity
- * Wireless connectivity
- * Network manageability

NEW QUESTION 31

Why does HP continue to lead the imaging and printing industry? (Select two.)

- * product reliability
- * less expensive products/services
- * marketing expertise
- * more printing formats
- * broadest product portfolio

NEW QUESTION 32

What contributes to the consistent, high quality output from HP Color LaserJets and MFPs?

- * finishing capabilities
- * bright white paper
- * HP Instant-on technology
- * HP ColorSphere toner

NEW QUESTION 33

What is the result of the availability of digital content?

- * a decrease in the amount of printing
- * less need for paper documents
- * more printed material included in product packages
- * an increase in the amount of printing

NEW QUESTION 34

What are the benefits of the HP Universal Print Driver? (Select two.)

- * It provides simplified printing on HP Photosmart printers.
- * Mobile workers can easily print at various work locations.
- * It simplifies the IT process of adding new printers to an environment.
- * It provides simplified printing from HP digital cameras,
- * It provides simplified files that reduce network traffic.

NEW QUESTION 35

What is a characteristic to look for in a potential imaging and printing customer?

- * no change in industry
- * stable workforce (not growing)
- * concentration of knowledge workers
- * reduction of jobs

NEW QUESTION 36

What is the key technology behind HP leading First Page Out (FPO) performance?

- * HP Intelligent Networking
- * HP FastRes
- * HP Instant-on Fuser
- * HP Color Tables

NEW QUESTION 37

How much is office paper usage increasing each year, according to Xplor ’06?

- * 3%
- * 6-8%
- * 8-10%
- * 10-12%

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