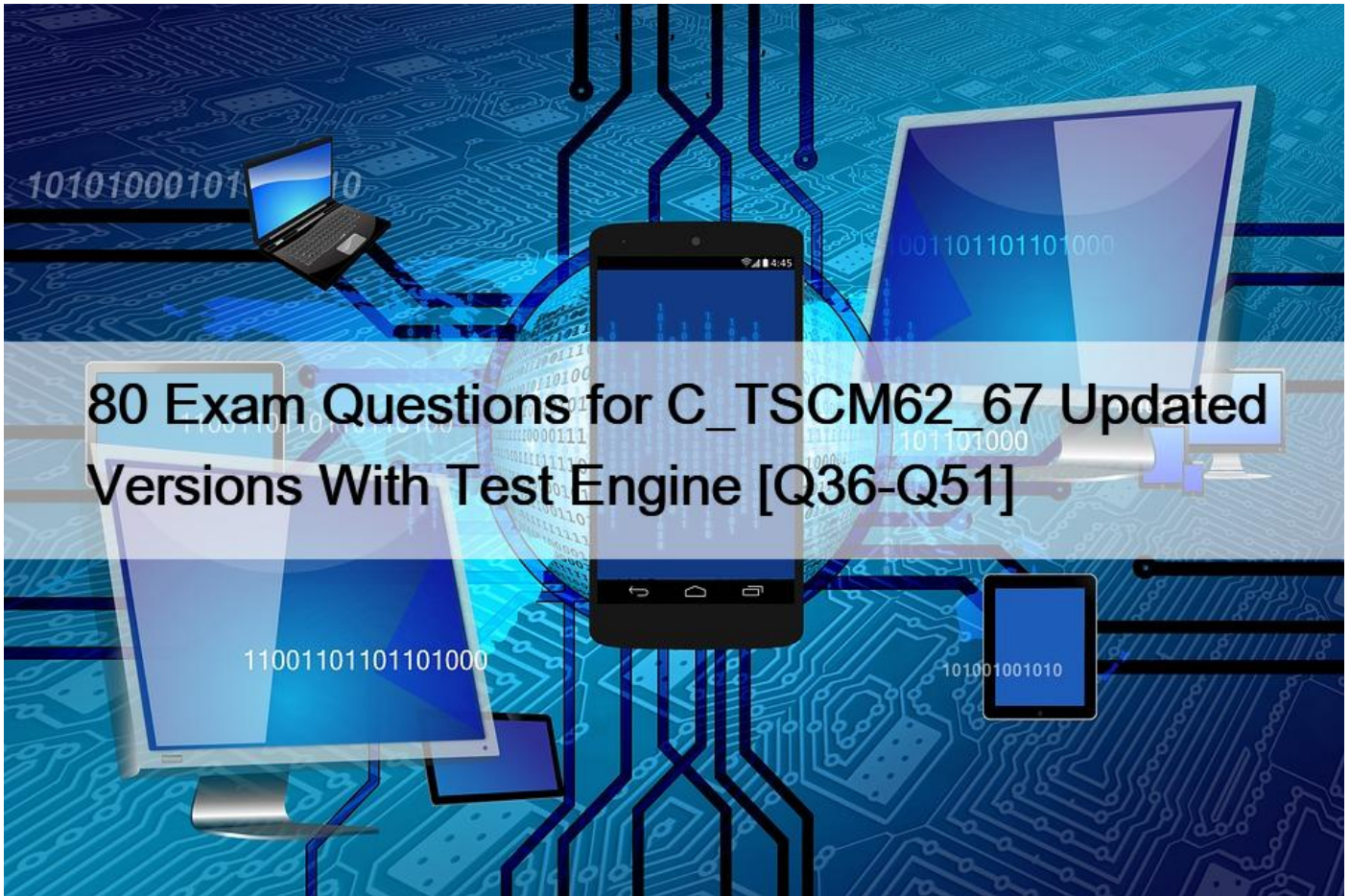


80 Exam Questions for C_TSCM62_67 Updated Versions With Test Engine [Q36-Q51]



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SAP C_TSCM62_67 Exam Description:

The "SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7" certification exam verifies that the candidate has the knowledge in the area of Sales Order Management for the consultant profile. This certificate proves that the candidate has a basic understanding within this consultant profile, and can implement this knowledge practically in projects.

SAP SD Certification Exam Details:

Schedule Exam SAP Training Reference Books TSCM60, TSCM62 Passing Score C_TSCM62_67 - 65% Duration 180 mins Exam Code C_TSCM62_67

NO.36 Which of the following statement about consignment fillup is correct? Please choose the correct answer.

* The material remains in the valuated stock of the delivering plant even after the consignment fillup

- * In the consignment fillup, the corresponding material becomes property of the customer only after the goods issue.
- * The consignment fillup is relevant for billing
- * For the consignment fillup, a particular movement type is defined in the item category of the outbound delivery

NO.37 What is controlled by the item category of a sales document item? (Choose three)

- * Whether an item is relevant for billing
- * Whether an item is relevant for pricing
- * Whether a customer-material info record is read
- * Whether you can reject an item in a sales order
- * Whether you can create schedule lines for the item.

NO.38 According to the system there is no stock available, but you still receive a confirmed schedule line in the sales order.

What is the reason for this confirmation?

- * The availability check that was carried out included a replenishment lead time in the scope of check.
- * The system automatically searches other plants for inventory and transfers this inventory to the plant with zero inventory in the sales order.
- * The availability check was carried out, and on saving, the system immediately rescheduled the sales order according to the customer priority.
- * Inventory Management creates a stock transfer when the sales order is saved.

NO.39 Which complaint request document is created with a mandatory reference to a billing document?

- * Returns
- * Advanced returns request
- * Credit memo request
- * Invoice correction request

NO.40 You are asked to set the system in such a way that it can automatically search for available quotations for customers when sales order items are entered.

What do you have to do to make this happen?

- * Set the quotation messages function in the quotation sales document type.
- * Set the completion rule in the item category for the quotation.
- * Set the quotation messages function in the sales order document type.
- * List the reference document number field in the incompleteness procedure for the sales order item category.

NO.41 During quotation processing, a new quotation header text should be entered by the users.

Which configuration is necessary?

- * A new text type has to be created and assigned to the respective document type.
- * An access sequence has to be assigned to the text object.
- * You have to create a new text type and add it to the respective text determination procedure.
- * You have to decide whether texts are referenced or copied for the relevant item categories.

NO.42 Which of these components is included in SAP Solution Manager? Please choose the correct answer.

- * Enterprise Search
- * SAP Netweaver Business Warehouse
- * Master data management
- * Service Desk

NO.43 Which of the following criteria influence the shipping point determination in the sales document? (Choose three)

- * Plant
- * Shipping condition
- * Transportation group
- * Loading group
- * Storage condition

NO.44 Which of the following statements regarding partner determination are correct? (Choose two)

- * The origin of partners that are automatically determined during the creation of sales documents is controlled using a condition type.
- * When you create a standard order, the permitted partners are automatically copied from the customer master to the document.
- * In a partner determination procedure, all allowed partner functions are listed.
- * Partner determination procedures can be defined in sales documents at header, item, and schedule-line level.

NO.45 In the free goods condition records, data has been entered as below:

Field Value

Min Qty 1

From 100 EA

Free Goods 20 EA

Calculation Rule 2 – Unit Reference

Free Goods Category Inclusive

A sales order is now created with a sales quantity of 250 EA.

How many free goods are given? Please choose the correct answer.

- * 40 EA
- * 0 EA
- * 20 EA
- * 50 EA

NO.46 What can you do using “table control” in the context of sales orders? There are 3 correct answers to this question.

- * Hide columns
- * Rearrange the sequence of the table columns
- * Create a personalized display variant
- * Adjust the height of the rows
- * Define default values for input fields

NO.47 When the delivery document is created, the system can perform checks at item level to ensure compliance with business requirements.

What elements can be checked by the system at item level? (Choose three)

- * Billing date
- * Minimum quantity

- * Zero quantity
- * Route to the customer
- * Overdelivery

NO.48 What can you do if you configure only the account group when you define Account Groups and Field Selections for Customers?

- * You can hide fields in the customer master.
- * You can create and add new fields to the customer master.
- * You can determine the account determination procedure.
- * You can define two number ranges per account group.

NO.49 What settings are mandatory when implementing a packing process based on the delivery?

(Choose two)

- * You must activate automatic packing for the relevant delivery item categories.
- * You must create a sales bill of material (BOM) that determines the packaging materials.
- * You have to create material master records for the different packaging materials.
- * For each delivery item category, you have to decide whether the item can be packed, cannot be packed, or must be packed.

NO.50 A customer is to be billed on the last day of every month, regardless of when the order and the delivery are processed.

Which procedure fulfills this requirement?

- * Use the condition technique and assign a billing date determination profile to the payer's customer master record.
- * Maintain a factory calendar with a single date per month and assign it to the payer's customer master record.
- * Maintain a customer-specific billing due list variant and schedule a periodic job.
- * Maintain a billing date profile and assign it to the sales document type.

NO.51 From which of the following master records does the system determine the delivering plant? There are 3 correct answers to this question.

- * Condition master record
- * Material master record
- * Customer master of the sold to party
- * Customer material information record
- * Customer master of the ship to party

SAP C_TSCM62_67 Certification Exam Topics:

Topic Areas
Topic Details, Courses, Books
Basic Functions (customizing) 8% - 12% Explain and perform tasks relating to Basic Functions (customizing). TSCM60 (EHP7 FOR ERP 6.0) **Organizational Structures 8% - 12%** Explain and perform tasks relating to Organizational Structures. TSCM60 (EHP7 FOR ERP 6.0) **Sales Documents (customizing) > 12%** Explain and perform tasks relating to Sales Documents (customizing) TSCM60 (EHP7 FOR ERP 6.0) **Availability Check < 8%** Explain and perform tasks relating to Availability Check. TSCM60 (EHP7 FOR ERP 6.0) **Billing Process and Customizing 8% - 12%**

Explain and perform tasks relating to Billing (basics), and maintain customization settings required to perform basic billing processes. TSCM60 (EHP7 FOR ERP 6.0) TSCM62 (EHP7 FOR ERP 6.0) **Cross-functional (customizing) 8% - 12%**
Maintain customization settings required to perform cross-functional business processes. TSCM60 (EHP7 FOR ERP 6.0) TSCM62 (EHP7 FOR ERP 6.0) **Shipping Process and Customizing 8% - 12%** Describe how shipping transactions are processed in relation to sales order management and their associated customization settings, and maintain customization settings required to perform basic shipping processes. TSCM60 (EHP7 FOR ERP 6.0)

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