

Latest [Oct 10, 2022 H19-321 Exam with Accurate HCS-Pre-Sale-Service Solution(Huawei Certified Pre-sales Specialist Service Solution) PDF Questions [Q47-Q69

Latest [Oct 10, 2022] H19-321 Exam with Accurate HCS-Pre-Sale-Service Solution(Huawei Certified Pre-sales Specialist Service Solution) PDF Questions

Take a Leap Forward in Your Career by Earning Huawei 263 Questions

QUESTION 47

WLAN Planning and Design Services Site Survey Tool is PAD Survey Tools.

- * True
- * False

QUESTION 48

Huawei's vocational certification certificate has a certification validity period, and after the expiration of the certification validity period, HCIE students must pass again Written tests and interviews are required to regain HCIE certification.

- * True
- * False

QUESTION 49

Data center L1 layer implementation delivery is mainly divided into () phases (multiple choice)

- * The high-level design phase
- * Drill down into the design phase
- * Preparation phase
- * Implementation phase
- * Acceptance phase

QUESTION 50

What aspects of major event guarantee service (on-site duty) includes (multiple choice)

- * Inspections are carried out prior to the guarantee service
- * Emergency plan preparation
- * On-site experts are on duty
- * Submit a service summary report
- * On-site spare parts guarantee (optional service).

QUESTION 51

For class training delivered at locations other than Huawei's training centers or branches, the customer is generally responsible for providing the required teaching venues and equipment, and solves the main responsibilities of the students; transportation, accommodation, food, and Huawei.

- * Centralized training
- * Local training

- * Rolling car training
- * Remote training

QUESTION 52

Huawei SmartNOS subscription service can be split based on customer needs, what service modules are included? (Multiple choice)

- * Network optimization
- * Network support
- * O&M management
- * Fault management
- * Special optimization

QUESTION 53

At present, SmartNOS service has become a unified brand of which of the following services?

- * Planning and design services
- * Solution Implementation Services
- * Elevate your service
- * Maintenance

QUESTION 54

What does Huawei's management training include? (Multiple choice)

- * Strategy and execution
- * Team management and motivation
- * Huawei's development history

QUESTION 55

Which of the following is not part of the SDH network assessment?

- * The circuit provides capability evaluation
- * Device protection statistics
- * Channel flatness assessment
- * Discrete business assessment

QUESTION 56

When the DC RAinBow tool Linux system is migrated, the recommended migration methods include?

- * Block-level migration
- * File-level migration
- * System-level migration

QUESTION 57

When guiding customer training needs, which of the following is not a factor that needs to be considered?

- * The model number of the device involved
- * Number of customer participants
- * The technical ability level of the participants
- * Customer training staff preferences

QUESTION 58

According to the international TIA-942-2005 standard, the data center is divided into () level (multiple choice)

- * Tier I
- * Tier II
- * Tier III
- * Tier IV

QUESTION 59

The total integration mode can be completed by one bidding.

- * True
- * False

QUESTION 60

What is the quotation outline of optical network evaluation service?

- * Sub-racks
- * Net element
- * People/day
- * Site

QUESTION 61

When is it most appropriate to introduce service sales for IP network project service expansion?

- * Customer project establishment
- * Customer project in progress
- * After the customer establishes the project
- * After the customer tender

QUESTION 62

The construction cycle of the emergency integration mode is shortened by 20%, and the TCO is reduced by 10%.

- * True
- * False

QUESTION 63

Measure and evaluate the 3 elements of a disaster recovery system that do not contain ().

- * BM:BACKup WinDow
- * The length of time left for the backup system to back up
- * RPO:ReCovey Point OBjeCtive
- * Describes the maximum amount of data loss that can be tolerated; and the system data is restored to a previous point in time (there is data loss).

QUESTION 64

What benefits can customers get by purchasing Huawei customer support services? (Multiple choice)

- * Reduce network outages and reduce the impact of accidents
- * Timely access to reliable spare parts to reduce network O&M risks

- * Timely discover potential hidden dangers in the network and prevent problems before they occur
- * Provide unified customer support interface and efficient processes to improve customer operation and maintenance management efficiency
- * Perfect spare parts support system, timely meet customer spare parts needs, reduce the customer's own spare parts reserve costs
- * Enable customers to focus on their core business and maximize the benefits of their ICT investments

QUESTION 65

Which one is not included in the business migration assessment survey?

- * Computer room environment
- * IT organizational structure
- * System performance parameters
- * IT system configuration

QUESTION 66

The power supply of the A-class electronic information system computer room should use two electric power supplies, and the two power supplies should not be damaged at the same time.

- * True
- * False

QUESTION 67

When using the UniSTAR SCT Configurator to report the service fee, if you find that the 'submitted' device quotation cannot be used, the 'Generated Service Quotation' cannot be used. Features, what are some of the following issues that may exist? Correct answer (multiple choice)

- * Quotations for the distribution of stockpiled goods
- * The country in which the BOQ is located is not the current country
- * The BOQ itself is the service BOQ
- * BOQ is read-only SOQ (for example SCT imported change quotes).
- * A BOQ is a split service quotation

QUESTION 68

Disaster recovery consulting and planning services include information collection, analysis, strategy formulation and other services for the business environment.

- * True
- * False

QUESTION 69

TiEr2 data center redundancy is ().

- * redundancy
- * fault tolerance
- * Online maintenance
- * essential

Authentic Best resources for H19-321 Online Practice Exam:

<https://www.examlabs.com/Huawei/HCSA-Presales-Service/best-H19-321-exam-dumps.html>