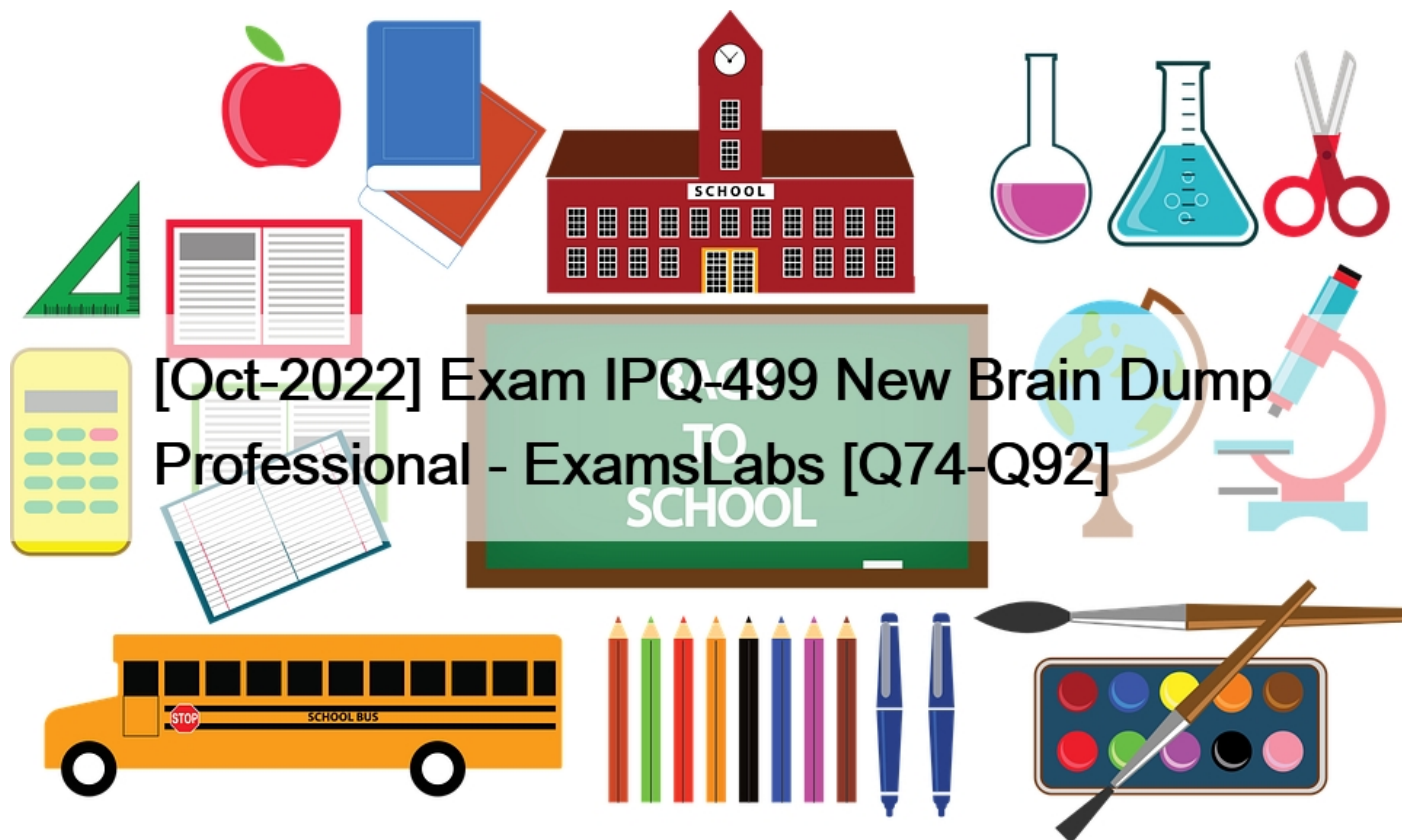


## [Oct-2022 Exam IPQ-499 New Brain Dump Professional - ExamsLabs [Q74-Q92]



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### Salesforce IPQ-499 Exam Syllabus Topics:

TopicDetailsTopic 1- Build Product Relationships to Recommend, Exclude, or Require Other Products- Review and Discuss Product Modeling Design Choices and Best PracticesTopic 2- Review and Discuss Rules Implementation Choices and Best Practices- Create Product Object Types and Practice Using the Inheritance ArchitectureTopic 3- Create Price List Entries and Price Lists- Practice Documenting Product Models- Industry CPQ Challenge Solution ShowcaseTopic 4- Create Advanced Rules Based on Context and Product Attributes- Work with Product Attribute Metadata and Override Attribute DefaultsTopic 5- Explore Alternative Solutions to the Challenge and Learn Implementation Trade-Offs and Best Practices-Build Product Models Based on Marketing Requirements

**NO.74** Which field on a Vlocity Picklist is primarily evaluated programmatically either by Vlocity CPQ or Vlocity Order Management?

Note: This question displayed answer options in random order when taking this Test.

- \* Text value
- \* Label

- \* Code
- \* Abbreviation

**NO.75** Which of the following are the key functions that you enable with a Guided Selling OmniScript process? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- \* Instantiate the persistent cart
- \* Allow users to select products from the shared product catalog and add them to the cart
- \* Submit the order and return to the account
- \* Allow users to review applicable promotions
- \* Use multiple OmniScripts to get products

**NO.76** Before you build a promotion, which of these questions should you answer? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- \* How long is the subscription commitment for the promotion?
- \* When does the subscription start and end?
- \* What billing system is used for each product?
- \* Which products have no base price?

**NO.77** The Discount Duration field is applicable to which type of discount?

- \* Order-Based
- \* Account-Based
- \* Contract-Based

**NO.78** Which two custom settings need to be set to true in order to avoid passing large sets of items to the configuration rules and the pricing engine?

Choose 2 answers

- \* CacheAPI.TimeToLiveInDays
- \* Cache APIFields
- \* DeltaPrice
- \* DeltaValidate

**NO.79** When you assign a time plan to a child product in a promotion, what does the time plan affect?

Note: This question displayed answer options in random order when taking this Test.

- \* How long the price of the child product is changed by the promotion
- \* When the entire promotion expires
- \* Which customers are eligible for the child product
- \* When the time plan begins for the child product

**NO.80** In Vlocity Context Rules, what is a context scope?

Note: This question displayed answer options in random order when taking this Test.

- \* The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- \* A variable that stores rule condition values
- \* A link to data stored in sObjects, calculated using a function, or typed in during design-time
- \* A multi-dimensional array of sObject data

**NO.81** When you adjust the price of a product for a promotion, you must run the maintenance jobs to update the product hierarchy and platform cache.

- \* True
- \* False

**NO.82** Which the following are benefits of Vlocity EPC? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- \* Integrates the end-to-end ecosystem by combining a complete product, service and resource model
- \* Provides one user interface with common tools, allowing teams to collaborate and rapidly deliver products to market
- \* Allows you to reduce TCO by utilizing existing Salesforce resources and expertise
- \* Provides the only TMForum SID-compliant product catalog in the cloud

**NO.83** When you add a condition, which option allows you to select a context dimension?

- \* Function
- \* Simple

**NO.84** What does Vlocity Rule Builder allow you to create?

Note: This question displayed answer options in random order when taking this Test.

- \* Advanced rules using entity filters and rule actions
- \* Context rules in Vlocity Product Console
- \* Penalty rules for contracts and promotions
- \* Entity filters and rule actions

**NO.85** In order to filter product attributes, the API name of the JSONAttribute field must be specified in the Attribute Lookup Field Name of the Entity Filter.

- \* True
- \* False

**NO.86** Which type of discount can be used to apply negotiated discounts to customer orders using frame/pricing agreements?

- \* Contract
- \* Order
- \* Group
- \* Account

**NO.87** To assign a price to a product, you must:

Note: This question displayed answer options in random order when taking this Test.

- \* Create a parent/child price list
- \* Create a price list entry
- \* Only use a virtual price
- \* Always create a bundle

**NO.88** When using range attribute-based pricing, where do you specify the values for each range?

Note: This question displayed answer options in random order when taking this Test.

- \* Pricing plan step parameters
- \* Vlocity Picklists
- \* Columns in the RangeAttributePricingMatrix
- \* JSONAttribute field

**NO.89** Felix is the Vlocity CPQ Administrator, and he's creating a new product bundle that includes a child product. There can only be one child product at a time in the bundle; it must be added automatically to the cart along with the parent product; and users should be prevented from deleting it. What is the easiest way for Felix to do this?

Note: This question displayed answer options in random order when taking this Test.

- \* To create a child product with a cardinality of 1, 1, 1
- \* To create an Auto-Add product configuration rule and a Requires product configuration rule
- \* To set the Auto-Add and No Delete flags
- \* To create a configuration context rule

**NO.90** Which of the following is NOT created using the createCart method

- \* Order
- \* Quote
- \* Contact
- \* Opportunity

**NO.91** Which of the following are features of the Product List in Vlocity Cart? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- \* It is only displayed on the Opportunity tab.
- \* It is based on a specific price list.
- \* It uses Vlocity Rules to display available and eligible products.
- \* Allows hierarchical product structures.

**NO.92** Which of these is part of a pricing element? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- \* The price category
- \* The currency code
- \* The charge (amount)
- \* Whether the charge is a cost or price

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