

[Oct-2022 Exam IPQ-499 New Brain Dump Professional - ExamsLabs [Q74-Q92]



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Salesforce IPQ-499 Exam Syllabus Topics:

TopicDetailsTopic 1- Build Product Relationships to Recommend, Exclude, or Require Other Products- Review and Discuss Product Modeling Design Choices and Best PracticesTopic 2- Review and Discuss Rules Implementation Choices and Best Practices- Create Product Object Types and Practice Using the Inheritance ArchitectureTopic 3- Create Price List Entries and Price Lists- Practice Documenting Product Models- Industry CPQ Challenge Solution ShowcaseTopic 4- Create Advanced Rules Based on Context and Product Attributes- Work with Product Attribute Metadata and Override Attribute DefaultsTopic 5- Explore Alternative Solutions to the Challenge and Learn Implementation Trade-Offs and Best Practices-Build Product Models Based on Marketing Requirements

NO.74 Which field on a Vlocity Picklist is primarily evaluated programmatically either by Vlocity CPQ or Vlocity Order Management?

Note: This question displayed answer options in random order when taking this Test.

- * Text value
- * Label

- * Code
- * Abbreviation

NO.75 Which of the following are the key functions that you enable with a Guided Selling OmniScript process? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- * Instantiate the persistent cart
- * Allow users to select products from the shared product catalog and add them to the cart
- * Submit the order and return to the account
- * Allow users to review applicable promotions
- * Use multiple OmniScripts to get products

NO.76 Before you build a promotion, which of these questions should you answer? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- * How long is the subscription commitment for the promotion?
- * When does the subscription start and end?
- * What billing system is used for each product?
- * Which products have no base price?

NO.77 The Discount Duration field is applicable to which type of discount?

- * Order-Based
- * Account-Based
- * Contract-Based

NO.78 Which two custom settings need to be set to true in order to avoid passing large sets of items to the configuration rules and the pricing engine?

Choose 2 answers

- * CacheAPI.TimeToLiveInDays
- * Cache APIFields
- * DeltaPrice
- * DeltaValidate

NO.79 When you assign a time plan to a child product in a promotion, what does the time plan affect?

Note: This question displayed answer options in random order when taking this Test.

- * How long the price of the child product is changed by the promotion
- * When the entire promotion expires
- * Which customers are eligible for the child product
- * When the time plan begins for the child product

NO.80 In Vlocity Context Rules, what is a context scope?

Note: This question displayed answer options in random order when taking this Test.

- * The relational path from a root sObject, such as an Order, to related sObjects, such as Account
- * A variable that stores rule condition values
- * A link to data stored in sObjects, calculated using a function, or typed in during design-time
- * A multi-dimensional array of sObject data

NO.81 When you adjust the price of a product for a promotion, you must run the maintenance jobs to update the product hierarchy and platform cache.

- * True
- * False

NO.82 Which the following are benefits of Vlocity EPC? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- * Integrates the end-to-end ecosystem by combining a complete product, service and resource model
- * Provides one user interface with common tools, allowing teams to collaborate and rapidly deliver products to market
- * Allows you to reduce TCO by utilizing existing Salesforce resources and expertise
- * Provides the only TMForum SID-compliant product catalog in the cloud

NO.83 When you add a condition, which option allows you to select a context dimension?

- * Function
- * Simple

NO.84 What does Vlocity Rule Builder allow you to create?

Note: This question displayed answer options in random order when taking this Test.

- * Advanced rules using entity filters and rule actions
- * Context rules in Vlocity Product Console
- * Penalty rules for contracts and promotions
- * Entity filters and rule actions

NO.85 In order to filter product attributes, the API name of the JSONAttribute field must be specified in the Attribute Lookup Field Name of the Entity Filter.

- * True
- * False

NO.86 Which type of discount can be used to apply negotiated discounts to customer orders using frame/pricing agreements?

- * Contract
- * Order
- * Group
- * Account

NO.87 To assign a price to a product, you must:

Note: This question displayed answer options in random order when taking this Test.

- * Create a parent/child price list
- * Create a price list entry
- * Only use a virtual price
- * Always create a bundle

NO.88 When using range attribute-based pricing, where do you specify the values for each range?

Note: This question displayed answer options in random order when taking this Test.

- * Pricing plan step parameters
- * Vlocity Picklists
- * Columns in the RangeAttributePricingMatrix
- * JSONAttribute field

NO.89 Felix is the Vlocity CPQ Administrator, and he's creating a new product bundle that includes a child product. There can only be one child product at a time in the bundle; it must be added automatically to the cart along with the parent product; and users should be prevented from deleting it. What is the easiest way for Felix to do this?

Note: This question displayed answer options in random order when taking this Test.

- * To create a child product with a cardinality of 1, 1, 1
- * To create an Auto-Add product configuration rule and a Requires product configuration rule
- * To set the Auto-Add and No Delete flags
- * To create a configuration context rule

NO.90 Which of the following is NOT created using the createCart method

- * Order
- * Quote
- * Contact
- * Opportunity

NO.91 Which of the following are features of the Product List in Vlocity Cart? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- * It is only displayed on the Opportunity tab.
- * It is based on a specific price list.
- * It uses Vlocity Rules to display available and eligible products.
- * Allows hierarchical product structures.

NO.92 Which of these is part of a pricing element? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- * The price category
- * The currency code
- * The charge (amount)
- * Whether the charge is a cost or price

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