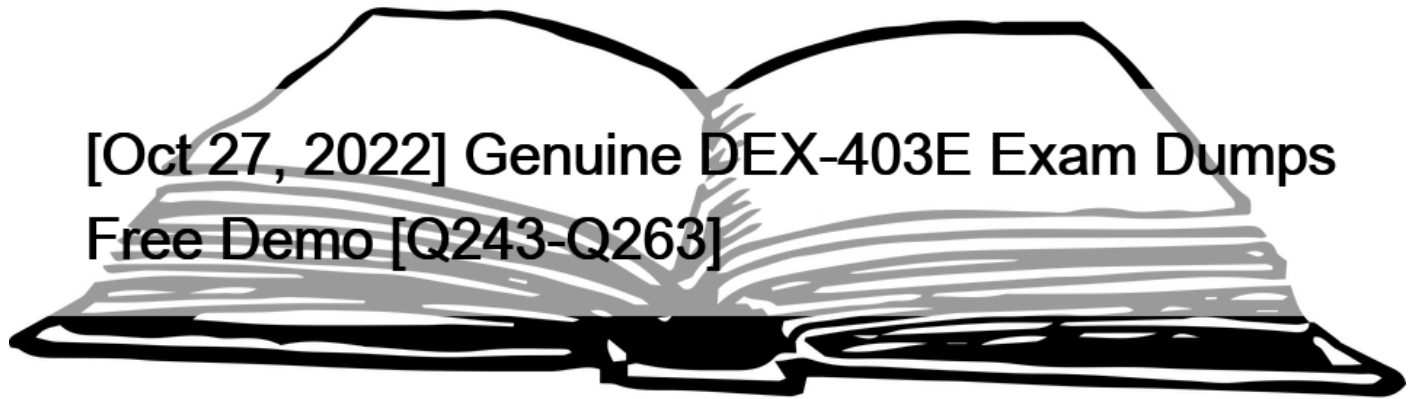


## [Oct 27, 2022 Genuine DEX-403E Exam Dumps Free Demo [Q243-Q263]



**[Oct 27, 2022 Genuine DEX-403E Exam Dumps Free Demo Printable & Easy to Use Salesforce Platform APP Builder DEX-403E Dumps 100% Same Q&A In Your Real Exam Q243.** Sales and marketing users have similar roles, and use similar record types. However sales uses 3 different fields and marketing has 5, how do you set up processes the most efficiently (something like that)

- \* 2 page layouts, 2 record types, 2 profiles
- \* 2 page layouts, 1 record type, 2 profiles
- \* 1 page layout, 1 record type, 1 profile
- \* 1 page layout, 2 record types, 2 profiles

**Q244.** Cloud Kicks has created a custom object called Interests which is joined to Accounts by way of a junction object called Account Interest.

What is the impact to users attempting to view an Account and the associated Account Interest records if they are without read access to the Interest object?

- \* Users will be able to view the Account Interest records and will have read-only access to the Interest records.
- \* Users will be unable to view Account records that have a related Account Interest record.
- \* Users will be unable to view the Account Interest records or the Interest records.
- \* Users will be able to view the Account Interest record, but unable to view the field or any information relating back to the Interest record.

**Q245.** The customer service team at Universal containers uses a custom Project object to track their customer projects. An App builder needs to create a relationship between the project object and the related client Account record. A private sharing model is in place for both Accounts and projects. Which statement is true when creating an Account lookup field on the Project object? Choose 2 answers

- \* The account lookup field on the project record can be made optional.
- \* Cross-object field updates between the Project and Account records are not supported
- \* Users can only delete Accounts if they have access to related projects records
- \* The account record can include roll-up summary field with data from the project records

**Q246.** An App Builder at UVC would like to prevent users from creating new records on an Account related list by overriding standard buttons. Which two should the App Builder consider before overriding standard buttons?

- \* Standard buttons can be changed on lookup dialogs, list views, and search result layouts
- \* Standard buttons can be overridden with a Visualforce page
- \* Standard buttons that are not available for overrides can still be hidden on page layouts
- \* Standard buttons can be overridden, relocated on the detail page, and relabeled

**Q247.** UV has a customer base where many customers have the same or similar company names.

- \* Update the account search layout list view filter settings.
- \* Update the account search layout search results columns displayed.
- \* Update the account search layout search filter fields.
- \* Update the account search layout accounts tab columns displayed.

**Q248.** A custom field on an account is used to track finance information about a customer. Only members of the Finance Team have access to this field. However, the business wants to allow one customer service agent, who is assigned the customer service profile, read-only access to this field for special circumstances. What is the recommended solution to grant the customer service agent access to the field?

- \* Create a permission set that allows read-only access to the field via Field Level Security and assign it to the agent.
- \* Create a new profile to allow for read-only access to the field via Field Level Security and assign it to the agent
- \* Update the Customer Service Profile already assigned to the agent to allow for read-only access to the field via Field Level Security
- \* Update the custom field's Field Level Security in setup to allow the agent read-only access to the field.

**Q249.** Universal Containers has a Lightning record page that supports both the mobile app and desktop. An app builder has downloaded a custom Lightning component from AppExchange, but users are unable to view the component on mobile devices.

What can be the issue?

- \* The record page needs to be activated.
- \* The component has been developed for Desktop Pages.
- \* The component needs to be activated.
- \* The record page template is unable to support mobile devices.

**Q250.** When an opportunity close date is delayed by more than 60 days, the manager and the VP sales must approve the change. How can this requirement be met? Choose 2 answers

- \* Build an approval process that requires unanimous approval from the manager and VP of sales.
- \* Create a workflow rule that checks for close date less than 60 days and add an email alert.
- \* Create a lightning process builder flow that submits the record for an approval process
- \* Build a validation rule that does not allow a user to save the opportunity record.

**Q251.** What is a true statement in regards to managing access to reports and dashboards? Choose 2 answers

- \* Users with the 'Manage Public Reports' permission can organize reports by creating custom report folders and sending invitations to users to access them.
- \* Users must have certain permissions to access public, hidden, or shared folder.
- \* Users with the 'Manage Public Reports' and 'Create and Customize Reports' permissions can create custom reports that all users can view.

\* Users that want to grant access to personal folders can manually share a personal folder with a user or public group.

**Q252.** Which type of membership can be defined with external objects? (Choose 2)

- \* Cross-organization lookup
- \* Indirect lookup
- \* External master-detail
- \* External lookup

**Q253.** Universal Containers is setting up salesforce for the first time. Management wants the sales and marketing teams to have different navigation names in the salesforce1 mobile app. Which option is available to an app builder to satisfy the requirement?

- \* Create sales and marketing profiles to ensure read access to different objects
- \* Create roles for sales and marketing and assign a custom homepage layout for each role.
- \* Create mobile navigation menus for both the sales and marketing profiles.
- \* Create public groups for sales and marketing and create mobile navigation menus for each group.

**Q254.** Universal Container installs an unmanaged package. Which of the following are true: (choose 2)

- \* Unmanaged packages can be upgraded
- \* Unmanaged packages don't have a version number
- \* Tests are executed during deployment
- \* Unmanaged packages have a namespace prefix
- \* Components of unmanaged packages can be edited

**Q255.** What is a key consideration when using unmanaged packages? Choose 2 answers

- \* A namespace is not required to create an unmanaged package.
- \* The person who created the unmanaged package can change or update installed components
- \* The person who created the unmanaged package has no control over the installed components
- \* A namespace is required to create an unmanaged package.

Explanation: Namespaces are not used in unmanaged packages. In fact, even if your organization is namespace, the namespace is removed from all components when it is uploaded as an unmanaged package.

[https://developer.salesforce.com/page/An\\_Introduction\\_to\\_Packaging](https://developer.salesforce.com/page/An_Introduction_to_Packaging)

Once the components are installed from an unmanaged package, the components can be edited in the organization they are installed in. The developer who created and uploaded the unmanaged package has no control over the installed components, and can't change or upgrade them. [https://help.salesforce.com/apex/HTViewHelpDoc?id=sharing\\_apps.htm](https://help.salesforce.com/apex/HTViewHelpDoc?id=sharing_apps.htm)

**Q256.** Which two solutions prevent a formula field from being referenced by a Roll-Up Summary Field?

- \* A cross-object workflow updating a field referenced by the formula field
- \* A cross-object field reference in the formula field
- \* The CASE() function in the formula field
- \* The NOW() function in the formula field

**Q257.** Universal Containers has two teams: Sales and Services. Both teams interact with the same records. Sales users use ten fields on the Account record. Services users use three of the same fields as the Sales team, but also have five of their own, which the sales team does not use. What is the minimum configuration necessary to meet this requirement?

- \* One profile, two record types, one page layout
- \* Two profiles, two record types, two page layouts
- \* One profile, one record type, one page layout.
- \* Two profiles, one record type, two page layouts

Explanation- Record types allow you to offer different business processes, picklist values, and page layouts to different users based

on their profiles.

**Q258.** Universal Containers wants to standardize their business logic. They want to ensure that the workflow order is guaranteed to be the same each time. Which feature can be used to accomplish this? Choose 2 answers.

- \* Lightning Process Builder
- \* Workflow
- \* Chatter Actions
- \* Visual Workflow

**Q259.** Universal Containers provide access to Salesforce for their sales, service and marketing teams. Management wants to ensure that when user login, their home tab provides access to links and documentation that are specifically relevant to their job function. How can this requirement be met?

- \* Create separate home page custom components and layouts; assign to user by role.
- \* Expose specific elements within a home page custom component determined by profile.
- \* Create separate home page custom components and layouts; assign to user by profile.
- \* Expose specific elements within a home page custom component determined by role.

**Q260.** Universal con needs a field on the account to track how many opportunities are closing within the next 30 days. What can be used?

- \* Workflow rule
- \* Roll-up summary field
- \* Process builder
- \* Apex code

**Q261.** An app builder wants to create a formula field on an Account to include data from related Contacts but is unable to find the relationship in the formula editor.

What is a limitation of formulas that could be causing the issue?

- \* Unable to reference the child records.
- \* A master-detail relationship should be created.
- \* Formula field limit reached on the Account object.
- \* More than 5,000 characters in the formula.

**Q262.** An app builder wants to deploy a new version of an auto launched flow production in an active state so that the new functionality is immediately available to users.

What should the app builder take into consideration when planning the deployment?

- \* Verify there is an apex test that provides test coverage for the flow
- \* Include the profile that access the flow in the deployment
- \* Verify there is a static resource that provides test coverage for the flow
- \* Include the process builder calling the flow in the deployment

**Q263.** Cool Air Conditioners has been using Service Cloud to manage cases, but are now considering using it to manage field service jobs. They would like to track field service activity and assignment to technicians. What is the recommended solution to meet these requirements? Choose 1 answer.

- \* Install an AppExchange product that provides Field Service functionality
- \* Extend the Service Cloud configuration to handle Field Service cases
- \* Utilize the standard objects Work Order and Work Order Line Items
- \* Use real time API integration to connect Salesforce with an external field service application

### Salesforce DEX-403E Exam Syllabus Topics:

TopicDetailsTopic 1- Describe the capabilities, limitations, and considerations of change sets- List the actions that can be triggered by a process and workflowTopic 2- Create master-detail relationships- Describe the difference between immediate and scheduled actionsTopic 3- Use the \$Record and \$Record\_\_Prior global variables- Describe use cases for a process and workflowTopic 4- View and edit your schema graphically- Determine the appropriate deployment plan given a scenarioTopic 5- Describe key points in the Order of Execution- Describe the difference between user mode and system modeTopic 6- Identify common problems that can occur with flow loops- List the components of a multi-step approval process

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