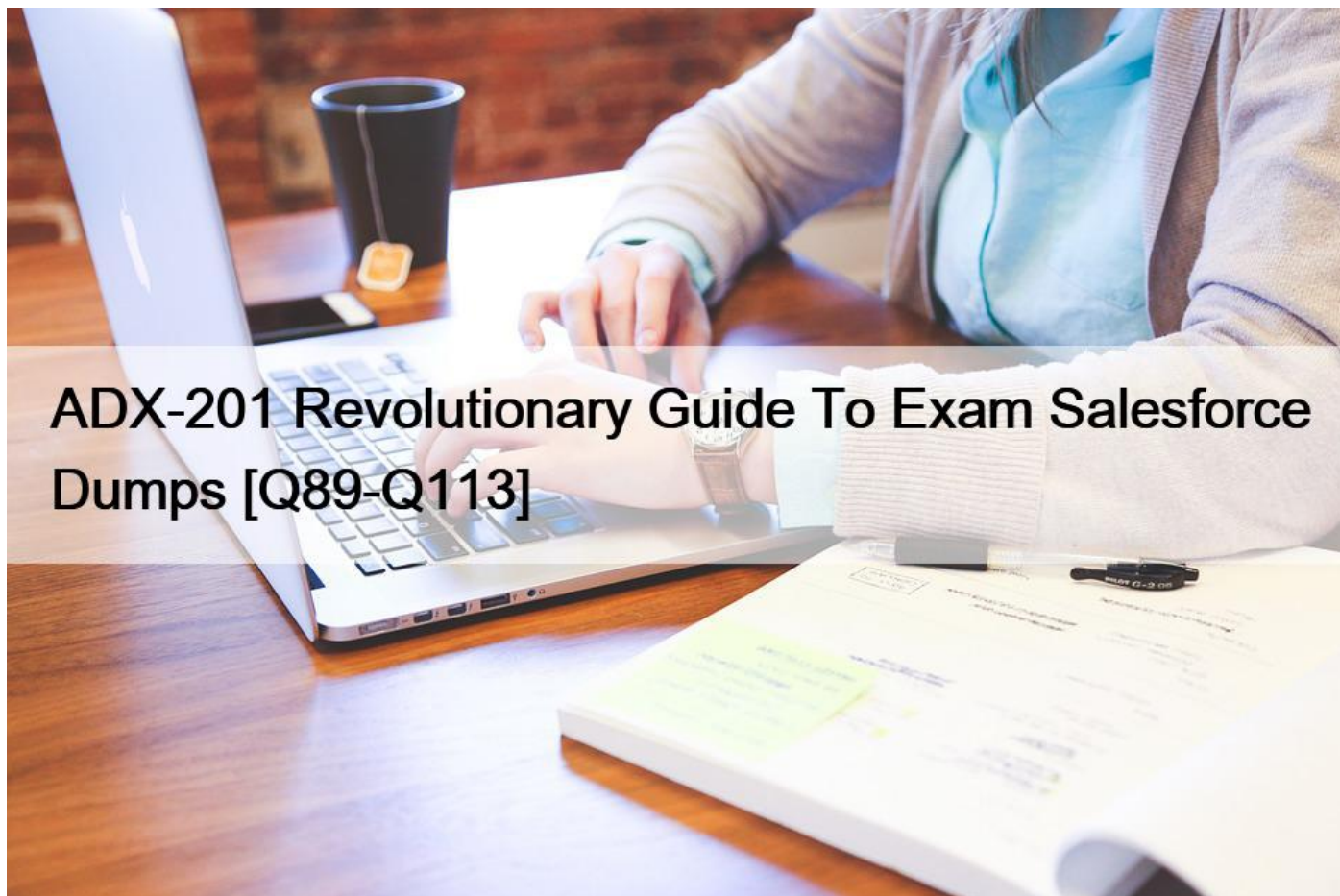


ADX-201 Revolutionary Guide To Exam Salesforce Dumps [Q89-Q113]



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Salesforce ADX 201 Certification Path

You must get an idea of exactly what this certification is, before investing your valuable time, effort, or money in Salesforce. The demand and the need for Salesforce certified professionals are rapidly growing and so Salesforce Admin Certification is becoming more and more popular. Different types of online training sessions are provided such as Intellipaat's online training sessions for the Salesforce Admin Qualification cost around \$510 USD. It is instructor-led teaching by subject professionals working in major organizations. This style of training includes live sessions with the teacher, along with a forum where you can clear all your course-based doubts.

Self-paced sessions are also offered at the cost of \$227 USD. This training mode involves pre-recorded video sessions. You can conveniently return to these talks and revisit the subjects you have skipped whether you have any difficulties with the lectures or have difficulty keeping up with the online meetings. You will also use these sessions to finish your exercise at your speed while you access these online lessons throughout your life.

What is the duration, language, and format of Salesforce ADX 201 Exam - The type of questions is Multiple Choice questions.- There is a time limit of 105 minutes for the exam.- This exam is offered in only English.- This exam consists of 60 Multiple Choice questions and 5 non-scored questions.- Passing score 65%

The validity of the Salesforce ADX 201 certification is three years.

QUESTION 89

You must run the report before you can print or export it because the Printable View and Export details buttons are not available in the report builder.

- * True
- * False

QUESTION 90

You can create a custom report on solution categories and solution categories are available in list views.

- * True
- * False

QUESTION 91

Custom Summary Formulas can run calculations on report calculations.

- * True
- * False

Custom summary formulas support calculations on custom formula fields

Apply calculations only to summary rows can be used to calculate the summaries on numerical fields of summary and matrix reports

3900 chars per formula 5 per report Applies calc to only summary rows

Custom formula fields are

Read only on record detail pages

Not visible on edit pages

Are supported on std and custom objects

Do not update last modified field

Can reference custom/std / other formula fields

Cannot reference themselves

Cannot be deleted if they are referred in formulas

Not searchable via sidebar / advanced search

Not included in data export

Not available for lead conversion

Not available in Offline edition / connect for outlook

Are automatically calculated

Cross object formula up to 5 levels

QUESTION 92

Maximum number of values allowed in a controlling field is:

- * 500
- * 100
- * 300
- * 200

QUESTION 93

Which of the following statements are true about trusted ranges?

- * They enable end users to activate additional IP addresses for accessing salesforce.
- * They are used to identify regular SF users.
- * They include IP addresses that are used in conjunction with a browser cookie.
- * They approve login requests from unknown browsers and IP addresses.

QUESTION 94

What are the two main parts of WF?

- * Actions and Time triggers
- * Rules and Actions
- * Email Alerts and Field updates
- * Rules and Tasks

QUESTION 95

Dashboards can be created by using Standard Reports as Source Reports?

- * True
- * False

QUESTION 96

Which of the following needs to be specified in order to schedule a report?

- * The Running User
- * Start Date
- * Email Report
- * Preferred Start Time

QUESTION 97

Identify the maximum number of leads / contacts that you can add from a report at one time using Integrated Campaign Builder:

- * 25000
- * 50000
- * 75000
- * 100000

QUESTION 98

Cloud Kicks (CK) is partnering with a used shoe store and second-hand bicycle emporium. CK

has an automated business process it wants to run once a week to count the number of open cases related to an account.

How should the administrator recommend automating this business process?

- * Create a workflow rule with an outbound message.
- * Set up a scheduled process in Process Builder.
- * Configure a scheduled flow in flow Builder.
- * Use a process to update the account when it is edited

QUESTION 99

If a profile does not have access to an application, that profile will also not have access to the tabs and objects of that application

- * True
- * False

QUESTION 100

Record locking in a workflow approval process prevents users from editing a record only if they have a certain field-level security or sharing settings.

- * True
- * False

QUESTION 101

How many fields (columns) can be displayed on a Customizable Related List?

- * 50
- * 10
- * 25
- * 100

QUESTION 102

A sales team is a set of users that normally work together on _____ ?

- * Accounts
- * Leads
- * Opportunities
- * Contacts
- * Cases

QUESTION 103

Sales managers would like to know what could be implemented to surface important values based on the stage of the opportunity.

Which tool should an administrator use to meet this requirement?

- * Opportunity Processes
- * Dynamic Forms

- * Path Key fields
- * Workflow Rules

QUESTION 104

Conditional Highlighting only applies to the first summary field column in the table?

- * True
- * False

QUESTION 105

If a field is visible in the search layout but hidden for certain users via the field-level security settings then which of the following statement is true?

- * The field-level security overrides the search layout and the field will be hidden for all users
- * The field will still be visible in search layout to all the users
- * The field-level security overrides the search layout and the field will be hidden for those users
- * None of the above

QUESTION 106

Which Feature is not available in Salesforce.com?

- * Profile based Login Hours
- * Profile based Login IP Ranges
- * Organization based Login Hours
- * Organization based Login IP ranges

QUESTION 107

Which of the following feature allows you to send an email when an opportunity reaches a threshold value?

- * Validation Rule
- * Big Deal Alert
- * Opportunity Alert
- * Big Ticket Email

QUESTION 108

Cloud Kicks has a custom object called Shipments. The Company wants to see all the shipment items from an Account page. When an Account is deleted, the shipments should remain.

What type of relationship should the administrator make between Shipments and Account?

- * Shipments should have a lookup to Account.
- * Accounts should have a lookup to Shipments.
- * Shipments should have a master-detail to Accounts.
- * Accounts should have a master-detail to Shipments.

QUESTION 109

Assume the Organization Wide default sharing is set to private for all objects and no sharing rules have been created. You have two users in the Sales Rep Role, can they view each other's data?

- * Yes

* No

QUESTION 110

When you delete a case:

- * All related events, tasks, case comments, attachments, and associated solutions are deleted
- * All related events, tasks, case comments, and attachments are deleted.
- * All related events, tasks, case comments, attachments, associated solutions, contacts, and accounts are deleted.
- * Cases can never be deleted
- * All related tasks and case comments are deleted.

QUESTION 111

What is the maximum length of the alias field?

- * 12
- * 10
- * 8

QUESTION 112

DreamHouse reality has an approval process. A manager attempts to approve the record but receives an error.

What should an administrator review to troubleshoot this request?

- * Add a delegated approver for the next approver in the process.
- * Update the field level security to view on fields that are updated in the process.
- * Check if the user in the next approver is inactive or missing
- * Review the page layout to ensure, the fields updated in the process are visible

QUESTION 113

Can a user restrict access with the help of the sharing rules?

- * Yes
- * No

Salesforce ADX-201 Exam Syllabus Topics:

TopicDetailsTopic 1- Working with Record Types and Business Processes- Mobile Access with SalesforceTopic 2- Understanding the Salesforce Console for Service- Configuring the User InterfaceTopic 3- Running and Modifying Reports- Setting Up and Managing Users- Maintaining Data QualityTopic 4- Creating Selection Fields: Picklists and Lookups- Setting Up Activities and CalendarsTopic 5- Troubleshooting Login Issues- Managing Field-level Security- Setting Up the Company

ProfileTopic 6- Creating New Custom Fields- Setting Up Record Access- Managing the Support ProcessTopic 7- Data Model and Navigation- Configuring Search Settings- Determining Object Access

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