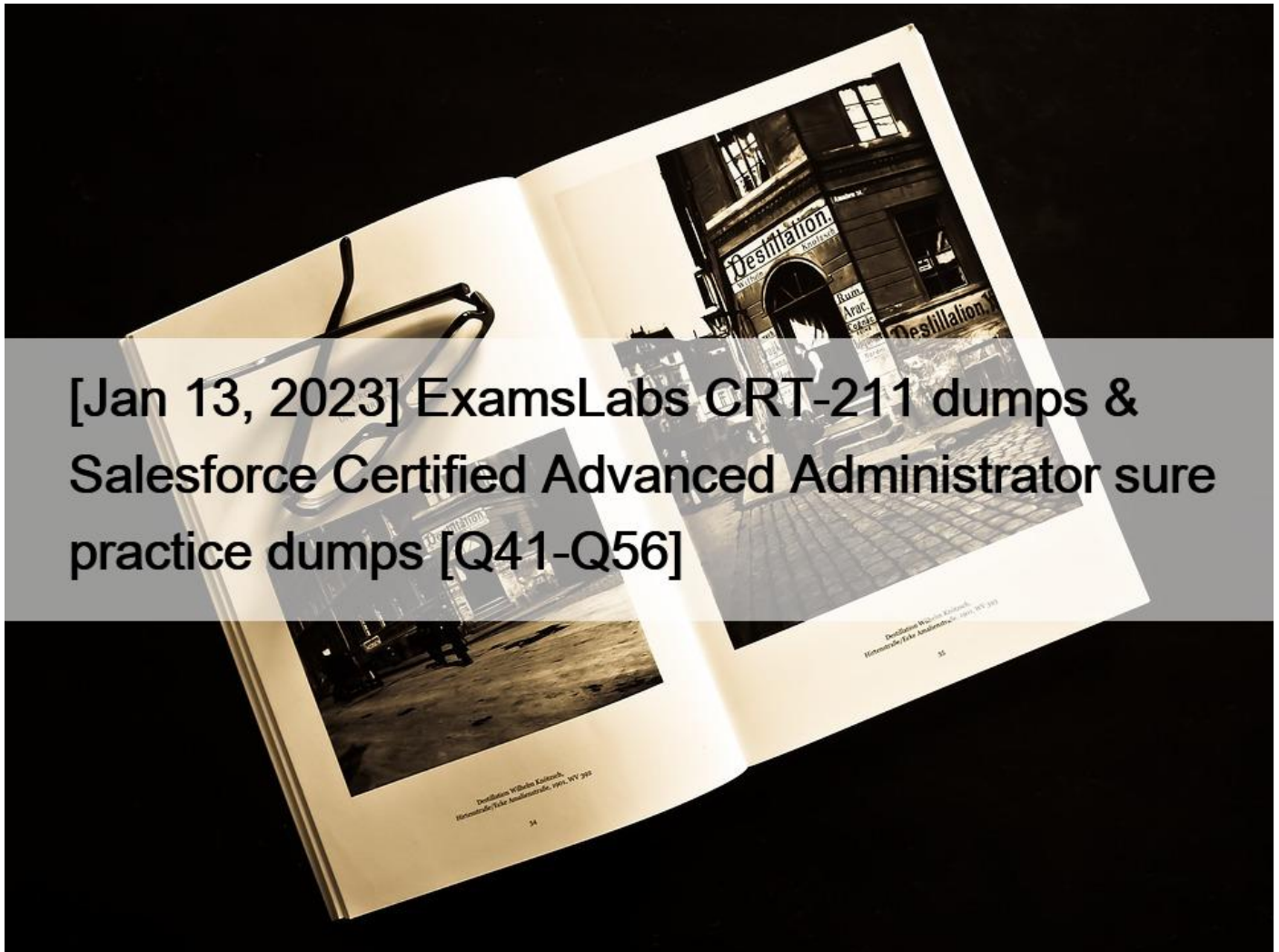


[Jan 13, 2023 ExamsLabs CRT-211 dumps & Salesforce Certified Advanced Administrator sure practice dumps [Q41-Q56]



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Salesforce CRT-211 Actual Questions and Braindumps

Q41. An administrator notices that there are two account records in the system with the same name.

A contact record with the same name is associated with each account. Using the salesforce Merge Feature, what steps should be taken to merge these accounts ?

- * Merge the duplicate contacts, and then merge the duplicate accounts.
- * Merge the duplicate accounts, and then merge the duplicate contacts.
- * Merge the duplicate accounts, and then the duplicate contacts will be merged automatically.
- * Merge the duplicate accounts, and check the that optionally merges the duplicate contacts.

Q42. What is NOT a feature of Custom Report Types?

- * Add fields to the report type via lookups

- * Remove reorder and rename fields
- * Add default filters
- * Select which fields appear as columns by default

Q43. Universal Container sells container and they ship it one time and payment is made monthly. What should be Scheduling ?

- * Revenue
- * Quantity
- * Quota
- * Revenue and Quantity

Q44. Select power users want the ability to make configuration changes to a specific custom object.

What tool should the administrator assign to the power users to enable this?

- * View Setup and Configuration
- * Delegated Administration
- * Sharing Rule
- * Modify All Data

Q45. What happens when an admin creates a custom tab for a custom object (3)

- * the custom object has a home page
- * users can search for records of the custom object
- * new records of the custom object can only be accessed from the related list on the parent record
- * a custom app containing the custom tab is automatically created
- * new records of the custom object can be created from the sidebar

Q46. A sales manager wants to edit the Opportunities owned by the sales team. The manager does NOT have edit access to the Opportunity object.

What is the recommended solution?

- * Redefine the role hierarchy grant access using hierarchies.
- * Change the Opportunity's organization-wide default setting to public read/write.
- * Enable team setting on the Opportunity object to grant read/write access.
- * Create a permission set for Opportunity edit and associate it to the user record.

Q47. Applicant should be associated to interviewee. What relationship will allow you to create a report on number of applicants per interviewee. Choose 2

- * Lookup Relationship
- * Master Detail
- * Hierarchical Relationship
- * Self Relationship

Q48. What is used to deploy changes on Meta-Data to different org? Choose 2

- * Force.com IDE
- * Username and password
- * Settings of Fields
- * Change Set

Q49. What determines whether a user can submit a record for approval?

- * If they have the Submit Approvals permission on their user record
- * Anyone can submit a record that has an approval process

- * If the record meets the entry criteria set on the approval process
- * If they are a delegated approver

Q50. While Seeing a case record that has a blank field even though that field is set as required on page layout. What may be possible reason for this kind of unexpected behavior ?

- * Workflow is used to close the record
- * It is because of Validation
- * Data entered through Dataloader
- * Error in Salesforce

Q51. In deleting Meta-Data from a Developer Org., what tool can you use? Choose 2

- * Force.com IDE
- * Dataloader
- * Force.com Migration Tool
- * Change Set

Q52. At Ursa Major Solar, there is an account owner by a user with the role of Galaxy manager. Two users with the same profile are both assigned to the sub-role, Galaxy Subordinate. However, only one can access the account.

What is the reason only one user can see the account record?

- * Workflow Rule
- * Manual Sharing
- * Queues
- * Role Hierarchy

Q53. A sales manager would like a report of accounts with no closed/won opportunities in the last year. How can this requirement be met?

- * Create a Joined report using the Accounts report type and the Opportunities report types
- * Create a tabular report using the Account report type and add a cross filter using Opportunities
- * Create a custom report type for Accounts without Opportunities
- * Create a summary report using the Accounts report type with a formula field for opportunity count

Q54. Universal Containers has found duplicate contacts in Salesforce. The sales team administrator prevent duplicate records from being created.

Which two ways should the administrator customize duplicate management?

Choose 2 answers

- * Modify the Global Picklist Value Sets.
- * Configure custom duplicate rules.
- * Create custom matching rules.
- * Set up mobile duplicate alerts.

Q55. Universal Containers has a workflow rule that sends an email alert to the VP of Sales when a large deal is won. The VP is reporting that these emails are not being delivered. What tool could be used to determine the problem? Choose 2 answers

- * Workflow monitor
- * Debug log
- * System audit trail
- * Email log

Q56. Universal Containers has three different profiles for the support desk. The VP of Support requests permission to only reassign profiles for support desk users.

How should this access be granted?

- * Delegated administration access to the three profiles.
- * The manage users permission to the profile.
- * The administrator profile.
- * A permission set with the manage users permission.

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