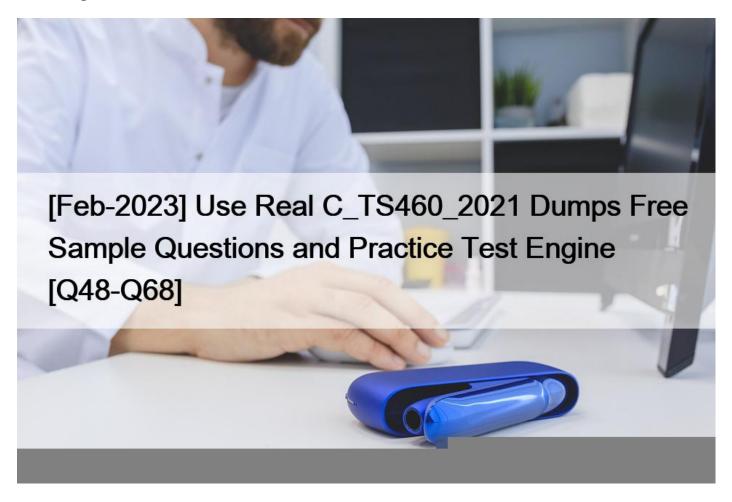
# [Feb-2023 Use Real C\_TS460\_2021 Dumps Free Sample Questions and Practice Test Engine [Q48-Q68



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## **NEW QUESTION 48**

You want to create a discount that will only apply to a customer \$\preceq\$#8217;s first order, and then be automatically deactivated. Where do you activate this?

- \* In the pricing procedure
- \* In the condition table
- \* In the access sequence
- \* In the condition type

# **NEW QUESTION 49**

In a sales order, which parameter can be used for route determination?

- \* The transportation group of the plant
- \* The shipping conditions of the material

- \* The departure zone of the shipping point
- \* The loading group of the ship-to party

#### **NEW QUESTION 50**

What can you do in the SAP Fiori app Sales Order Fulfillment Issues? Note: There are 2 correct answers to this question.

- \* Use natural language processing to update sales orders
- \* Check and edit the payment terms on header and/or item level.
- \* Monitor sales orders in critical stages
- \* Create a new sales order

#### **NEW OUESTION 51**

What is the purpose of the partner type in partner determination?

- \* To identify whether a partner is mandatory in the business transaction
- \* To represent the roles the partners play in the business transact
- \* To identify the area of master data in which the partner & #8217;s details are stored
- \* To assign the partner number in the customer master

#### **NEW QUESTION 52**

Which characteristics apply to listing and exclusion functionality? Note: There are 2 correct answers to this question.

- \* Listing and exclusion is based on BRFplus tables.
- \* The sales document type determines whether the system must check the material listing.
- \* a single sales document can have both listing and exclusion procedures assigned simultaneously.
- \* The listing and exclusion procedures are determined in the same way as a free goods determination procedure in a sales order.

#### **NEW QUESTION 53**

If changes are made to the customer master data after sales document creation, which of the following will be updated automatically in the sales document?

- \* Confirmed delivery date
- \* Delivering plant
- \* Address
- \* Pricing

# **NEW QUESTION 54**

Which of the following conditions can be manually adjusted in an order? Note: There are 2 correct answers to this question

- \* Cost/Internal Price (VPRS)
- \* Order Value (HMOO)
- \* Minimum Price (PMIN)
- \* Minimum Value Surcharge (AMIZ)

#### **NEW QUESTION 55**

When creating a sales document with reference, you want the system to automatically copy schedule lines from the source sales document into the target sales document. Where in Customizing would you activate this?

- \* In copy control at item level
- \* In the item category

- \* In the schedule line category
- \* In copy control at schedule line level

#### **NEW QUESTION 56**

When scheduling a sales order for delivery, which lead times are obtained from the route? Note: There are 2 correct answers to this question.

- \* Pick/pack time
- \* Transit time
- \* Transportation lead time
- \* Loading time

## **NEW QUESTION 57**

Where can you set a condition exclusion indicator? Note: There are 2 correct answers to this question.

- \* In the condition type
- \* In the condition record
- \* In the access sequence
- \* In the pricing procedure

#### **NEW QUESTION 58**

What are some of the characteristics of text determination? Note: There are 2 correct answers to this question.

- \* Customer text types are determined by the access sequence in the text determination procedure.
- \* The text type in the text determination procedure can be set to appear in a pop-up window during copying
- \* Each step in the access sequence has a text type as its source.
- \* Pricing condition record texts can be used as a standard text source

#### **NEW QUESTION 59**

You wish to use advanced Available-to-Promise (aATP) in your SAP S/4HANA project. Which of the following are characteristics of this functionality?

Note: There are 3 correct answers to this question

- \* Alternative-based confirmation (ABC) in aATP can be used to determine an alternative plant automatically.
- \* aATP requires a dedicated license.
- \* aATP is activated in the Availability Check Group field.
- \* aATP is activated in the sales document type.
- \* aATP is activated in the schedule line category.

#### **NEW QUESTION 60**

Which elements are used for pricing procedure determination? Note: There are 3 correct answers to this question

- \* Customer
- \* Sales document type
- \* Material master
- \* Sales area
- \* Sales group

# **NEW QUESTION 61**

Which statements apply to shipping points in the SAP S/4HANA system? Note: There are 2 correct answers to this question.

- \* A shipping point contains the pick/pack time and the transportation lead time.
- \* Each shipping point is always assigned to exactly one plant.
- \* shipping point is assigned to one or more plants.
- \* Shipping points are required for outbound delivery processing.

#### **NEW QUESTION 62**

A customer is configuring the organizational structure in their SAP S/4HANA system. For their order- to-cash process, they would like to use sales groups for reporting purposes. To what object is a sales group assigned?

- \* Sales office
- \* Sales area
- \* Sales organization
- \* Business partner

#### **NEW QUESTION 63**

You create a condition master record based on a condition type. Which parameters are controlled at the condition type level? Note: There are 3 correct answers to this question.

- \* Validity period
- \* Scales
- \* Condition class
- \* Exclusive
- \* Statistical

## **NEW QUESTION 64**

What does the schedule line category control? Note: There are 3 correct answers to this question.

- \* Relevant for picking
- \* Item relevant for delivery
- \* Delivery block
- \* Purchasing document type
- \* Storage location required

## **NEW QUESTION 65**

When creating a returns delivery, the business wants the goods to be placed into quality inspection instead of returns stock. Which field would have to be changed to achieve this?

- \* Movement type
- \* MRP type
- \* Requirements type
- \* Item type

#### **NEW QUESTION 66**

How can you use tile groups to personalize the SAP Fiori launchpad for a user? Note: There are 2 correct answers to this question.

- \* Add tiles from a catalog to a group
- \* Add a group from a catalog to a tile
- \* Add different catalogs to a group

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\* Create a group centrally in the system

# **NEW QUESTION 67**

Which tools are available within SAP S/4HANA to support operational reporting? Note: There are 2 correct answers to this question.

- \* SAP Smart Business cockpit
- \* SAP Analytics Cloud
- \* SAP Lumira Designer
- \* Query Browser

# **NEW QUESTION 68**

Which of the following are characteristics of a make-to-order sales process (without assembly processing)?

Note: There are 2 correct answers to this question

- \* make-to-order sales order is planned as an individual customer requirement.
- \* Materials produced are received into sales order-specific stock.
- \* Goods issues are posted referencing the sales order itself
- \* There is no transfer of requirements to production planning.

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