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SAP C-C4H430-94 Certification Exam Topics:

Topic AreasTopic Details, Courses, Books**Classification and Compensation Elements** > **12%**Explain Compensation Elements' features and capabilities. Explain Classification Data and the relationship between Territories and Classification Data. Identify best practices when working with each of the compensation elements. C4H430 (SAP COMMISSIONS 1908) **Plans and Rules** > **12%** Explain compensation rules and how to use each of the rules when designing compensation plans. Identify best practices when working with compensation rules and plans. C4H430 (SAP COMMISSIONS 1908) **Dashboard, Plan Communicator, and Disputes** < **8%**Illustrate how to create Dispute templates, Dashboards and Documents. C4H430 (SAP COMMISSIONS 1908) **Organizational Data** > **12%**Identify Organizational Data and manage effective dates and versioning to manage change of data overtime. C4H430 (SAP COMMISSIONS 1908)

QUESTION 38

What does the system do when Payment Threshold is enabled?

- * The system will NOT track negative payments as balances once the period is finalized.
- * The system will NOT generate payments for held deposits until they are released.
- * The system will NOT generate payments less than or equal to the payment threshold.
- * The system will NOT generate payments greater than or equal to the payment threshold.

QUESTION 39

What are the characteristics of end dating an object? Note: There are 2 correct answers to this question.

* If the Credit End and Process End fields on a position extend beyond the effective end date, the position continues to be processed.

- * If you end date a position or participant, it is deleted from the system.
- * If a participant has non-zero results data in a period, you can set the end date for the participant to the last day of the period.
- * You can end date a position or participant version if there is NO results data associated with that version.

QUESTION 40

Before running the Post-Calculation stage, which of the following is recommended?

- * Review Classify stage results to ensure accuracy.
- * Enable Approve Calculation Data in preferences.
- * Review Pay stage results to ensure accuracy.
- * Run the Finalize stage to prevent compensation from being paid.

QUESTION 41

Which of the following are characteristics of a Rate Table? Note: There are 2 correct Answers to this question.

- * The same Rate Table can be used to calculate step commissions in one rule and straight commissions in another.
- * A Rate Table can be used to calculate per credit or aggregate commissions.
- * The same Rate Table CANNOT be used in multiple rules.
- * A Rate Table CANNOT be built with Fixed Values or Formulas.

QUESTION 42

In SAP Commissions, what is a Fixed Value? Choose the correct answer.

- * A Classifier used to allocate transactions to Positions, based on assignment.
- * An object used to store static, period-specific numbers associated with a Unit Type.
- * A placeholder for a compensation element used in a rule.
- * An object used to calculate complex mathematical equations.

QUESTION 43

What is the purpose of Excel Data Loaders? Choose the correct answer.

- * Load Plan Objects
- * Low volume data management
- * Data transformation
- * Load Lookup and Rate Table values

QUESTION 44

You want to design a plan that credits a transaction to a position based on specific criteria such as postal codes, customer or product

criteri a. Which of the following would you use in a credit rule?

- * Classification rules
- * Generic attributes
- * Territories
- * Formulas

QUESTION 45

Which of the following are period-based and must be associated with a calendar? Note: There are 2 correct Answers to this question.

- * Results Data
- * Event Types
- * User Roles
- * Payments and Balances

QUESTION 46

What functions are provided by Plan Communicator? Note: There are 2 correct Answers to this question.

- * Create and distribute plan documents.
- * Pull compensation plan reports summary.
- * Track the acceptance of plan documents.
- * Export compensation plan configuration.

QUESTION 47

Which rule types fire during the Reward stage? Note: There are 3 correct Answers to this question.

- * Secondary Measurement
- * Credit
- * Primary Measurement
- * Incentive
- * Deposit

QUESTION 48

When would you set a termination date for a participant record?

- * When you want to delete a Participant from the system
- * When a Participant changes positions
- * When you NO longer want the commissions calculation to be processed
- * When a Participant NO longer works in an organization

QUESTION 49

- In SAP Commissions, what is a Position Assignment?
- * The assignment of a manager to a position
- * The assignment of a title to a position
- * The assignment of a plan to a position
- * The assignment of a participant to a position

QUESTION 50

The interpolate function works within the Incentive Rule in association with which compensation element? Choose the correct

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answer.

- * Business Unit
- * Rate Table
- * Variable
- * Lookup Table

QUESTION 51

For which objects can you create a Variable? Note: There are 3 correct Answers to this question.

- * Formula
- * Territory
- * Lookup Table
- * Rate Table
- * Classifier

QUESTION 52

Which of the following are characteristics of an Event Type? Note: There are 3 correct answers to this question.

- * It is a required field on a transaction.
- * It is period-based and must be associated with a Calendar.
- * It is used to define types of sales activity.
- * It must exist in the system before loading transactions with that Event Type.
- * It is a required output for Deposit Rules.

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