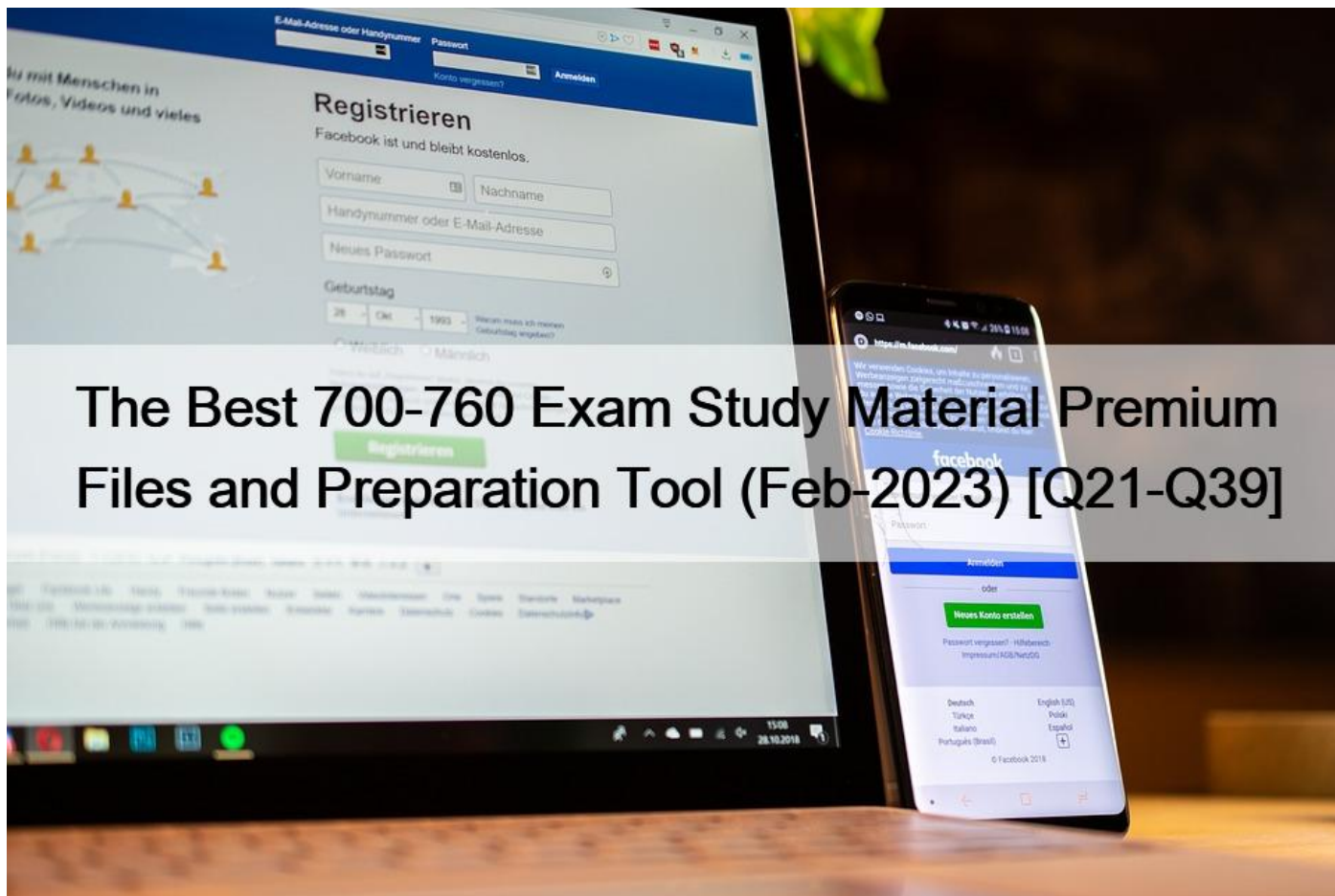


## The Best 700-760 Exam Study Material Premium Files and Preparation Tool (Feb-2023) [Q21-Q39]



### The Best 700-760 Exam Study Material Premium Files and Preparation Tool (Feb-2023) Get Instant Access to 700-760 Practice Exam Questions

Cisco 700-760 Exam Topics: **SectionWeightObjectives**Customer Conversations15%- Identify Cisco portfolio components

- Identify Cisco security solutions
- Identify customer security challenges
- Identify components of Cisco's best-in-class technologySelling Cisco Security15%- Identify how Cisco supports practice development
- Identify areas of the Cisco security portfolio
- Identify Cisco programs for partner support
- Identify Cisco programs for partner profitabilityThreat Landscape and Security Issues20%- Identify the role of digitization in cyber

security

- Identify cyber security challenges
- Identify causes of fragmented security
- Identify security opportunities and obstaclesIoT Security15%- Identify IoT solutions critical to business
- Identify the evolution of and need for IoT security
- Identify how Cisco IoT Security solutions provide layered protection
- Identify components of Cisco's IoT securityCisco Security Solutions Portfolio20%- Identify the requirements of modern network environments
- Identify the challenges of next generation networks
- Identify Cisco solutions for next generation network security
- Identify Cisco security solution sets

### Cisco 700-760 Exam Certification Details:

Duration90 minutesExam NameCisco Security Architecture for Account ManagersExam Price\$80 USDSample QuestionsCisco 700-760 Sample QuestionsExam Code700-760 ASAEAMNumber of Questions55-65Recommended TrainingCisco SalesConnect

**NO.21** Which two products empower customers to create secure next-gen networks? (Choose two.)

- \* AMP
- \* ISE
- \* ACI
- \* SD-Access
- \* MFA

**NO.22** What are two ways Cisco addresses customers' growing business needs? (Choose two.)

- \* Multi/hybrid cloud platforms
- \* Highly-scalable DC platforms
- \* Bulletproof NGFW appliances
- \* Consolidated tracking and reporting
- \* Multiple solution deployment choices

**NO.23** How does the Cisco policy and access solution handle a changing user base in growing company?

- \* Cisco delivers a flexible and scalable security solution framework that can adapt to changing customer needs
- \* Cisco architecture offers the lowest TCO by providing product that integrate, which lowers the cost of IT setup, management, and maintenance.
- \* Cisco Talos Security Intelligence and Research Group integrates into all security solutions, which provides advanced protection against new threats.

\* Cisco provides you the ability to monitor and restrict application usage. As applications become more complex, Cisco provides the flexibility to control all or subsets of the application.

**NO.24** In which two ways does Cisco address resource constraints for customers? (Choose two.)

- \* Extended datacenter support
- \* IoT device hardware upgrades
- \* Environment control via URL filtering and AVC
- \* Enable many features via one appliance
- \* Consolidated training

**NO.25** What are two ways that Cisco helps customers balance protection and accessibility? (Choose two )

- \* Leverage integrated tools and dynamic context to enforce policies
- \* Reinforce device infrastructure with an extensive security portfolio
- \* Provide vital training to ensure a skilled workforce.
- \* Analyze user and device vulnerability.
- \* Manage risk more effectively across the environment.

**NO.26** Which three options are cloud security products? (Choose three)

- \* Meraki
- \* Cloudlock
- \* NGFW
- \* Investigate
- \* Web Security Appliance
- \* Umbrella

**NO.27** Which two attack vectors are protected by cloud app security? (Choose two.)

- \* mobile
- \* cloud apps
- \* voicemail
- \* email
- \* campus and branch

**NO.28** Which two Cisco business values demonstrate features of end-to-end protection and protection across the attack continuum? (Choose two.)

- \* completeness
- \* cost effectiveness
- \* protection
- \* control
- \* flexibility

**NO.29** What is an attribute of Cisco Talos?

- \* Detection of threats communicated within 48 hours of occurrence
- \* Blocks threats in real time
- \* Real-time threat information
- \* 3rd party applications integrated through comprehensive APIs

**NO.30** What are two results of utilizing a fragmented security model? (Choose two.)

- \* Individual components pieced together to meet requirements.
- \* Decreased visibility and limited understand of security coverage.
- \* Reduced malicious file risk through additional segmentation.

- \* Decreased network accessibility through multiple applications.
- \* Increased identity controls.

**NO.31** Which two attack vectors are protected by Web Security? (Choose two.)

- \* Email
- \* Voicemail
- \* Cloud
- \* Web
- \* Data Center

**NO.32** Which two areas require secure access? (Choose two.)

- \* Workflow
- \* Workspace
- \* Workforce
- \* Worktable
- \* Workloads

**NO.33** Which two attack vectors are protected by remote access VPN? (Choose two.)

- \* campus and branch
- \* voicemail
- \* cloud apps
- \* email
- \* mobile

**NO.34** Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

- \* Duo
- \* Identity Services Engine
- \* Stealthwatch
- \* Cisco Security Connector
- \* AMP for Endpoints

Explanation

[https://www.cisco.com/c/en\\_ae/products/security/portfolio.html#~stickynav=2](https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2)

**NO.35** Which two products empower customers to create secure next-gen networks? (Choose two.)

- \* AMP
- \* ISE
- \* ACI
- \* SD-Access
- \* MFA

**NO.36** What are two of the key benefits of the Opportunity Incentive Program? (Choose two.)

- \* Supports a focus on the customer lifecycle
- \* Facilitates rapid quoting to decrease time to market
- \* Incentivizes partner-driven opportunity creation efforts
- \* Reinforces partner demand-generation capabilities
- \* Strengthens customer success management

**NO.37** What are two ways Cisco addresses customers' growing business needs? (Choose two.)

- \* Multi/hybrid cloud platforms

- \* Highly-scalable DC platforms
- \* Bulletproof NGFW appliances
- \* Consolidated tracking and reporting
- \* Multiple solution deployment choices

**NO.38** Which three options are solutions and features of the data center threat-centric solution? (Choose three.)

- \* constant threat protection at all levels
- \* file reputation
- \* enabled scalability and capability across the business
- \* enhanced visibility of data, user, and device behavior
- \* file trajectory
- \* global threat intelligence

**NO.39** What are two common seller obstacles? (Choose two.)

- \* Unresponsive potential customers
- \* Overcrowded portfolios
- \* Complexity of solution components
- \* Fragmented solutions
- \* Seller competition

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