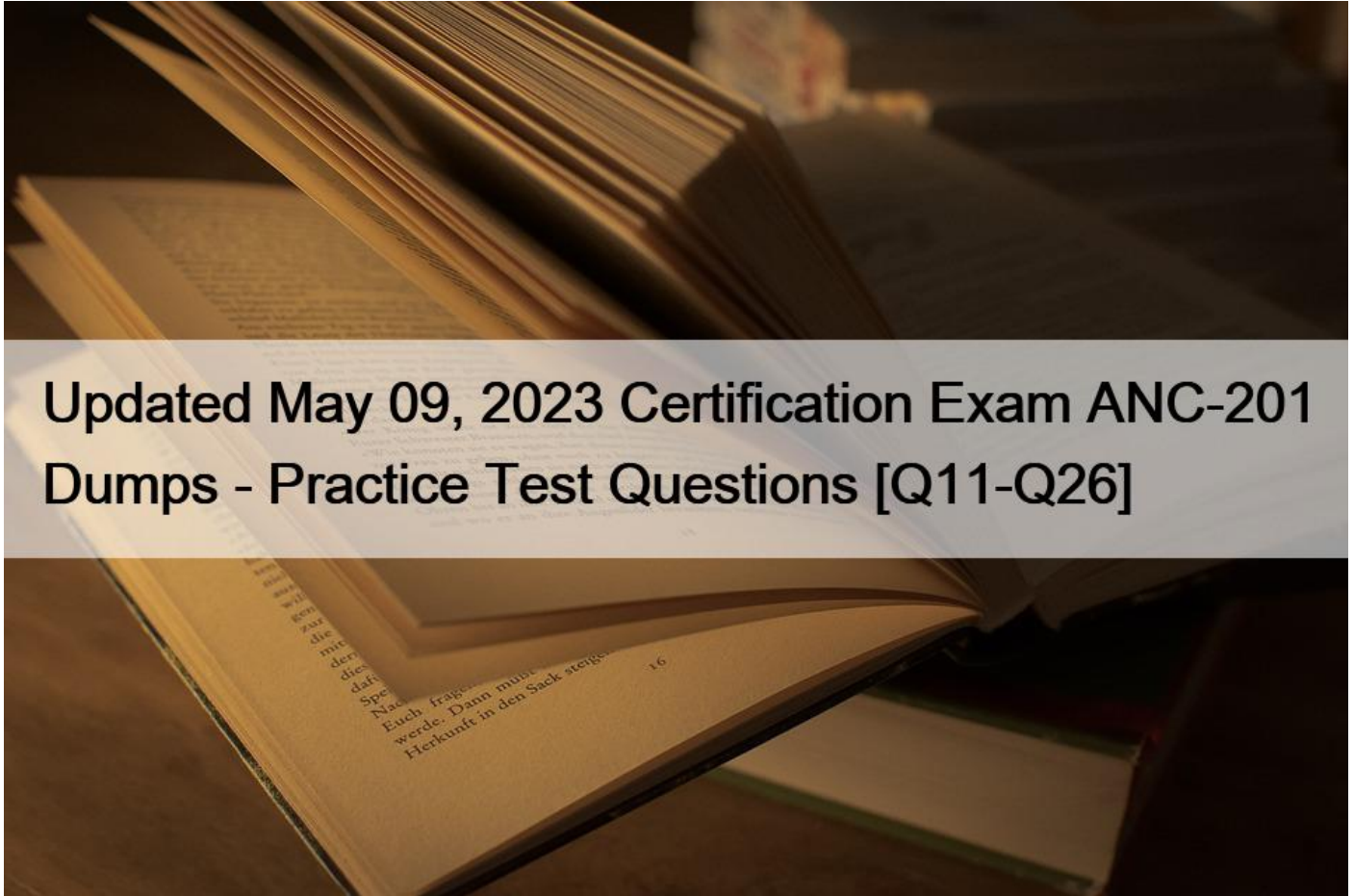


## Updated May 09, 2023 Certification Exam ANC-201 Dumps - Practice Test Questions [Q11-Q26]



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Salesforce ANC-201 Exam Syllabus Topics:

TopicDetailsTopic 1- Creating- Updating Mobile Dashboard Layouts- Building an appTopic 2- Translating Desktop Dashboards to a Mobile Device- Designing a DashboardTopic 3- Overview of building and managing apps- Create a dashboard template

### NEW QUESTION 11

Why are insights in the Unrelated category important?

- \* They explain everything about the outcome.
- \* They aren't important. Hence the name, Unrelated.
- \* They explain how interaction terms affect the outcome.
- \* The outcome might not have much to do with related variables. It might have more to do with global effects.

### NEW QUESTION 12

What is an Analytics app?

- \* A specialized version of the Einstein Analytics platform that runs outside of Salesforce
- \* Analytics for iPad
- \* A collection of datasets, dashboards, lenses, and a dataflow
- \* The blueprint for your org's Einstein Analytics implementation

### NEW QUESTION 13

A company's Salesforce org has multi-currency enabled. This company's business intelligence team used Einstein Analytics to build a dataflow that creates a dataset, `OpportunityDataSet`. This dataset is populated with data extracted from the standard object, Opportunity. One of the extracted fields is the standard field, Amount.

If a user explores the `OpportunityDataSet` in Einstein Analytics, in which currency will the Amount values be shown?

- \* In the connected user's currency
- \* In the integration user's currency
- \* In the currency that is set on the `currency` attribute in the dataset
- \* In the currency that is set on the `currency` attribute in the dataflow

Reference:

<https://salesforce-trailblazer.com/einstein-analytics-multi-currency/>

### NEW QUESTION 14

An Einstein Analytics consultant has been asked to refactor a dashboard so that it loads more quickly. After some analysis, the consultant found that most of the dashboard steps run in less than five seconds; however, the Opportunities Table takes 30 seconds to run.

How can the consultant improve the performance of this dashboard?

- \* Create a second page on the dashboard and move the table to this new page.
- \* Create a link to download the list of opportunities as an Excel file.
- \* Create a Visualforce page and display a list view of the opportunities on this new page.
- \* Create a second dashboard and move the table to this new dashboard.

Reference:

[https://help.salesforce.com/articleView?id=bi\\_dashboard\\_pages.htm&type=5](https://help.salesforce.com/articleView?id=bi_dashboard_pages.htm&type=5)

### NEW QUESTION 15

A company wants to use Einstein Analytics to analyze the trend of their sales pipeline. The company wants to accelerate the sales process. To do so, they need to know the average time an opportunity spends in each stage. This value is not pre-calculated in Salesforce, so a consultant recommends using a dataflow to calculate it.

How can a dataflow be used to calculate the average time an opportunity spends in each stage?

- \* `computeExpression` Transformation with SAQL Expression to calculate the duration
- \* `flatten` Transformation with Offset Expressions to calculate the duration
- \* `computeRelative` Transformation with offset parameter to calculate the duration
- \* `computeRelative` Transformation with SAQL Expression to calculate the duration

Reference:

[https://help.salesforce.com/articleView?id=bi\\_integrate\\_computeRelative\\_transformation\\_operation.htm](https://help.salesforce.com/articleView?id=bi_integrate_computeRelative_transformation_operation.htm)

### NEW QUESTION 16

The Universal Containers company uses Einstein Analytics to build dashboards for different departments: Sales, Service, and Marketing. Users for the same department have the same role and need to have access to the same dashboards. Dashboards for different departments use some common datasets with the same row-level security.

How can an Einstein Consultant address this need?

- \* Create one application for each department and use roles to share applications.
- \* Create one application for each department, put common datasets in the shared app, and use profiles to share applications.
- \* Create one application for each department, put common datasets in the shared app, and use roles to share applications.
- \* Create one application for each department, put common datasets in the shared app, and use permission sets to share applications.

### NEW QUESTION 17

An Einstein Analytics team reports that when they start their dataflow it runs successfully with no errors or warnings, but one of the fields does not return values when it is queried.

What can be the origin of this issue?

- \* The field does not contain any data in Salesforce.
- \* The user who runs the dataflow does not have access to the field.
- \* The Integration User Profile does not have access to the field.
- \* The Security User Profile does not have access to the field.

### NEW QUESTION 18

Why would you use the Actions menu in a chart?

- \* To expand the time period shown in a dashboard
- \* To rearrange widgets in dashboards
- \* To post to Chatter
- \* To create workout plan for you and your team

### NEW QUESTION 19

In a story investigating margin, large variations between product groups are dominating the story. Which action might an Einstein Consultant take to resolve this?

- \* Add more data to the dataset.
- \* Normalize the margin by product group.
- \* Eliminate extreme values in the dataset.
- \* Run separate stories for each region.

### NEW QUESTION 20

Insights in a story show you how different variables and combinations of variables explain the variation of what kind of variable?

- \* Explanatory variable
- \* Outcome variable
- \* Global variable

- \* Local variable
- \* Tertiary variable

Reference:

When you configure the story, you tell Einstein Discovery to maximize/minimize the variable. The variable is 'outcome variable'; in your story

### NEW QUESTION 21

What's the best way to describe the template-info.json file?

- \* It's a read-only file with all the user documentation for a template.
- \* It's the boss of the template with all the information needed to create the app.
- \* It makes sure that the app includes all the right Salesforce data.
- \* It's automatically populated every time you create an app from the template.

Reference:

[https://trailhead.salesforce.com/en/content/learn/modules/wave\\_analytics\\_templates\\_intro/wave\\_analytics\\_templates\\_structure](https://trailhead.salesforce.com/en/content/learn/modules/wave_analytics_templates_intro/wave_analytics_templates_structure)

### NEW QUESTION 22

Which statement best describes how to ensure Einstein Analytics dashboards are easily used across both desktop and mobile devices?

- \* Create multiple layouts, and reorder all the widgets so that they fit nicely within the new default width.
- \* Create a single layout and allow Einstein Analytics to automatically organize dashboard contents to be optimal for the device type.
- \* Create a single layout and reorder all the widgets so that they fit nicely when viewing on either device.
- \* Create multiple layouts, ensure the layout selectors match the device, and resize/hide widgets as necessary to ensure the content is appropriate for the device screen size.

### NEW QUESTION 23

You can get data into Einstein Discovery:

- \* By connecting a USB drive to your laptop
- \* By using an Einstein analytics dataset
- \* Only if your database administrator does it for you
- \* Only if Salesforce does it for you

Reference:

[https://trailhead.salesforce.com/content/learn/modules/wave\\_exploration\\_smart\\_data\\_discovery\\_basics/wave\\_get\\_smart\\_data\\_discovery\\_and\\_data](https://trailhead.salesforce.com/content/learn/modules/wave_exploration_smart_data_discovery_basics/wave_get_smart_data_discovery_and_data)

### NEW QUESTION 24

A consultant built an Einstein Analytics app for the Sales Operations team. The Sales Operations team wants to share their app with other people at the company. The consultant recommends distributing the app as an Einstein Analytics template app.

What can the consultant do to give the Sales team more choices and options with future apps that are generated from the Sales Operations app?

- \* Update contents in the Sales Operations app and changes will be pushed down to its generated apps.
- \* Ensure the Sales team has the necessary permissions to customize their apps.

- \* Create a configuration wizard for the app.
- \* Update contents in the Sales Operations app and create new template versions of the app.

Reference:

[https://trailhead.salesforce.com/en/content/learn/modules/wave\\_analytics\\_templates\\_intro/wave\\_analytics\\_templates\\_in\\_action](https://trailhead.salesforce.com/en/content/learn/modules/wave_analytics_templates_intro/wave_analytics_templates_in_action)

### NEW QUESTION 25

When you set up Analytics, which of the following features can you enable?

- \* Low-fuel notifications
- \* Sharing of apps with Communities
- \* Access to the API
- \* A and B
- \* B and C

Reference:

Community member should have assigned:

Analytics for Communities; permission set license; a permission set that includes the View Analytics on Communities pages; Its possible to access API.

for a user: API Enabled permission

for all: Analytics =>Settings=>Grant all users access to Wave API for all users

### NEW QUESTION 26

In the list of insights, the first insights that you see are the ones that explain, statistically, the most variation in the outcome variable. The insights that appear later, as you scroll through the story, explain variables that, statistically, account for less of the variation in the outcome variable.

When you select one variable, what are you comparing?

- \* Selected variable with CLV
- \* Selected variable average with the mean
- \* Selected variable with a different variable
- \* Selected variable average with the filtered average
- \* Selected variable with all story data

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