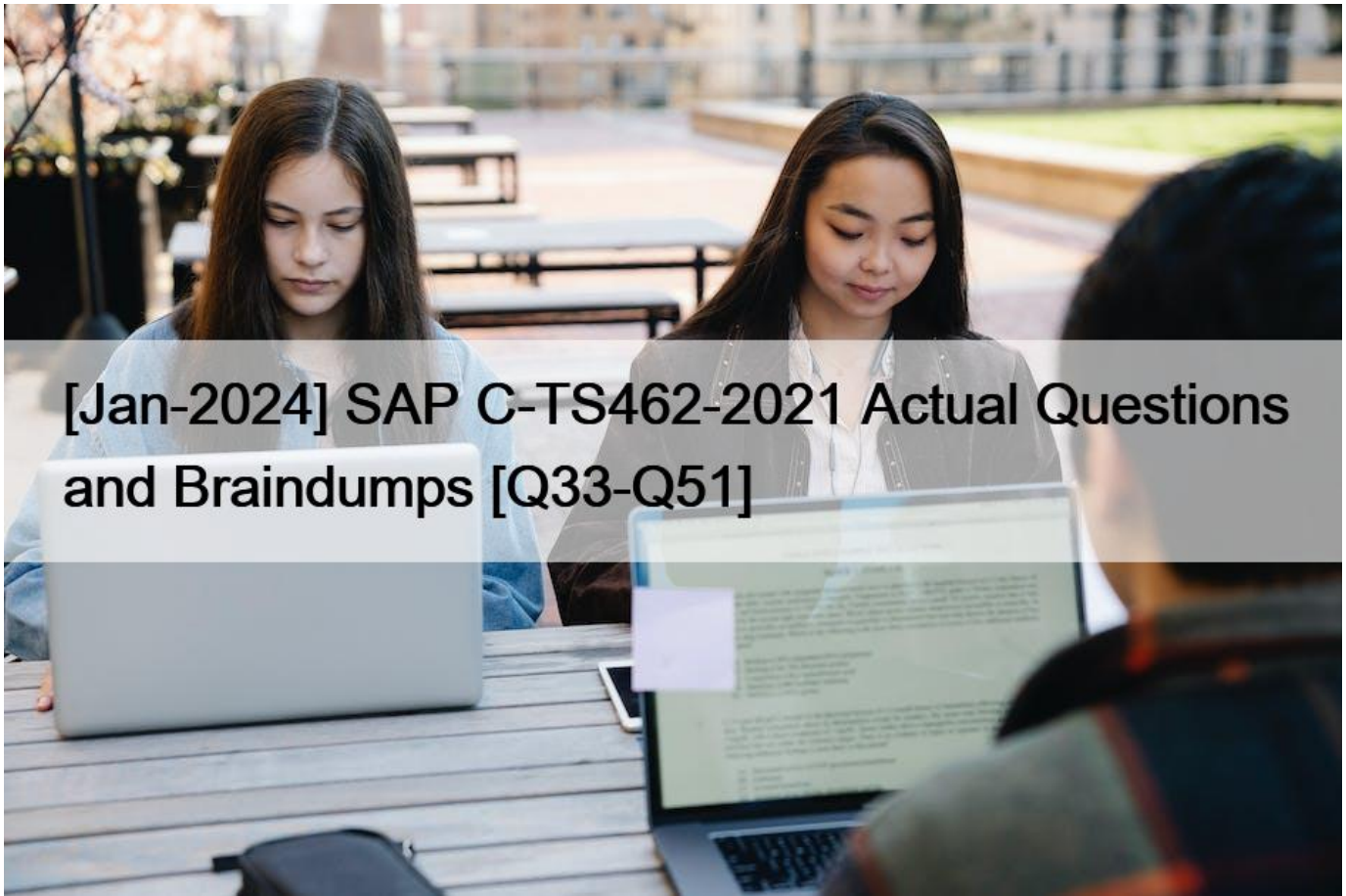


## [Jan-2024 SAP C-TS462-2021 Actual Questions and Braindumps [Q33-Q51



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### NEW QUESTION 33

When creating a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in the quotation. If copied from the sold-to party, it must be in the sold-to party language. What must you do? Note: There are 3 correct Answers to this question.

- \* Assign an appropriate text type to the sales document type.
- \* Include the text type with an appropriate access sequence in the text determination procedure.
- \* Assign the text determination procedure to the sales document type.
- \* In the access sequence, set the partner function language for this text to '&#8216;sold-to party&#8217;.
- \* Ensure that the access sequence reads the sold-to party text first.

### NEW QUESTION 34

You want to set up a discount with a scale value (condition type K029) that is based on the material group '&#8220;spare parts&#8221;. The discount should be granted for all items in a sales order that are spare parts.

What do you need to set up for the condition type K029 so it meets this requirement?

- \* You need to set up the scale base type for the condition type K029.
- \* You need to set up the condition type K029 as a header condition.
- \* You need to set up the condition type K029 as a group condition.
- \* You need to set the condition update indicator for the condition type K029.

### NEW QUESTION 35

Which information comes from the payer? Note: There are 2 correct answers to this question.

- \* Billing plan
- \* Invoicing list scheduling
- \* Billing address
- \* Payment terms

### NEW QUESTION 36

Which of the following are characteristics of Core Data Services (CDS) views? Note: There are 2 correct answers to this question.

- \* CDS views are developed, maintained and extended in the HANA database layer of SAPS/4HANA.
- \* Use of CDS views supports hybrid transactional and analytical applications, such as SAP Smart Business cockpits.
- \* The content of CDS views represents a virtual data model based on the data tables of SAPS/4HANA.
- \* CDS views speed up reporting by providing a dedicated persistency layer.

### NEW QUESTION 37

What is a characteristic of a service item in a sales order?

- \* The service item has no schedule line.
- \* The sales price is determined from the service master record.
- \* The material of the service item has a specific item category group.
- \* The requested delivery date is set to the current date.

### NEW QUESTION 38

Your outbound deliveries must automatically determine storage locations. Where do you activate this?

- \* Outbound delivery item category
- \* Route
- \* Outbound delivery type
- \* Shipping point

### NEW QUESTION 39

How do you configure the down-payment process? Note: There are 2 correct Answers to this question.

- \* Set up milestone billing.
- \* Set up the settlement type with a corresponding billing rule.
- \* Set up periodic billing.
- \* Set up the date proposal with a corresponding billing rule.

### NEW QUESTION 40

You need to change standard sales processing logic and your requirement cannot be met in Customizing. What options will ensure

there are no changes to SAP-delivered objects? Note: There are 3 correct answers to this question.

- \* Modification
- \* SAP Best Practices
- \* Enhancement point
- \* Customer exit
- \* Business transaction event (BTE)

#### **NEW QUESTION 41**

You want to use billing as part of the sales process. Which organizational units must be configured? Note:

There are 2 correct answers to this question.

- \* Company code
- \* Sales office
- \* Sales organization
- \* Operating concern

#### **NEW QUESTION 42**

Where can you control whether or not to perform a material availability check? Note: There are 3 correct Answers to this question.

- \* In the customer master record
- \* In the sales order item category
- \* In the schedule line category
- \* In the material master record
- \* In the requirements class

#### **NEW QUESTION 43**

You maintain a sales order with several items and apply a freight charge. The system should automatically distribute the freight charge among the items based on the net value. What do you need to do?

- \* Set up condition type groups for the freight charge.
- \* Set up calculation type B (fixed amount) for the freight charge.
- \* Set up the freight charge as a header condition.
- \* Assign a group condition routine to the freight charge.

#### **NEW QUESTION 44**

To avoid critical situations in demand and procurement, the material availability check can be combined with product allocations. Which benefit can be achieved by this?

- \* Goods distribution can be optimized.
- \* Picking processes can be accelerated.
- \* Material requirements can be reduced.
- \* Procurement costs can be reduced.

#### **NEW QUESTION 45**

How does the system determine the warehouse number in an order-to-cash process?

- \* It is linked to a combination of plant and distribution channel.
- \* It is linked to a combination of plant and shipping point.
- \* It is linked to a combination of plant and storage location.

- \* It is linked to a combination of sales area and plant.

#### NEW QUESTION 46

What could be the origin of a partner in a sales order? Note: There are 2 correct Answers to this question.

- \* Preceding condition contract
- \* Customer hierarchy
- \* Business partner category
- \* General value contract

#### NEW QUESTION 47

Which information comes from the payer? Note: There are 2 correct Answers to this question.

- \* Payment terms
- \* Shipping conditions
- \* Billing address
- \* Invoicing list scheduling

#### NEW QUESTION 48

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this?

Note: There are 2 correct Answers to this question.

- \* You set up condition types and assign them to the relevant pricing procedure.
- \* You set up condition tables and assign them to the relevant access sequences.
- \* You set up condition tables and assign them to the relevant condition types.
- \* You set up condition categories and assign them to the relevant pricing procedure.

#### NEW QUESTION 49

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order.

Where do you make this setting?

- \* Copying control
- \* Order type
- \* Quotation type
- \* Order item category

#### NEW QUESTION 50

In the outbound delivery document, which information can be found in the item only?

- \* Status information
- \* Plant
- \* Texts
- \* Picking information

#### NEW QUESTION 51

You are analyzing an order that shows the same material twice: once in the main item and once in the sub-item. What function can cause this behavior? Note: There are 2 correct answers to this question.

- \* Free goods

- \* Material determination
- \* Material listing
- \* Item proposal

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